Directory of Products and Services

Provided by CBIA Members
“Let’s Do Business with a Member”

CBIA’s objective is to help our members get more new homes built in California faster and more affordably, by developing public policy advocacy efforts that directly impact your business interests.

The membership of companies that provide our industry with products and services, help CBIA to provide strong leadership through advocacy, education, and information.

We are very pleased to share our new CBIA Directory of Products and Services, which provides contact information for member companies who are investing in CBIA efforts that protect and strengthen our industry and your business directly!

We request that you please consider the products and services provided by these CBIA Partner and CBIA Board Member companies.

Members working with other Members helps CBIA have a stronger voice!

Thank you for helping CBIA fight for you!

Mike Balsamo  
CBIA Chair  
Rancho Mission Viejo

Dan Dunmoyer  
CBIA President and CEO

Beth Harris  
CBIA Director of Business Development
Even just one misguided code change or legislative measure at the state level can have a major impact on our industry and your company’s future success.

With this in mind:

The CBIA Board of Directors has established a goal to invest their purchasing dollars with Members that directly support CBIA.

The companies in this Directory realize that we are all “in this together” and are investing in CBIA efforts to protect our industry and your business.

May we encourage you to consider the products and services offered by the CBIA Partners and CBIA Board Members in this Directory?

If you would like to discuss how your company can be included in the CBIA Directory of Products and Services – please contact Beth Harris, Director of Business Development at bharris@cbia.org.

“Let’s do business with a member”
# Directory of Products and Services

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"Let's do business with a member"
### ARCHITECTURE / PLANNING

**KTGY Architecture + Planning**

KTGY Architecture + Planning is an international full-service design firm delivering innovation, artistry and attention to detail across multiple offices, ensuring that our clients and communities get the best we have to offer no matter the building type or location. KTGY’s architects and planners combine big picture opportunities, modern sustainable practices and impeccable design standards to create residential and mixed-use developments of enduring value.

Jeremy Agraz, National Development Director  
(510) 463-2075  
jagraz@ktgy.com  
1814 Franklin Street, Suite 400, Oakland, CA 94612

### BUILDING MATERIALS

**Cemex**

CEMEX is a global building materials company that provides high quality products and reliable service to customers and communities throughout the Americas, Europe, Africa, the Middle East, and Asia. We produce, distribute, and sell cement, ready-mix concrete, aggregates, and related building materials in more than 50 countries, and we maintain trade relationships in close to 100 nations.

Debbie (Haldeman) Wells, Director, Government Affairs & Communications  
California, Arizona, Nevada  
(916) 241-2800  
deborahg.haldeman@cemex.com  
2365 Iron Point Road, Suite 120, Folsom, CA 95630

**Teichert Aggregates**

Teichert Aggregates is one of the largest aggregate and asphalt producers in the United States. Our plants produce asphalt as well as graded rock and sand for any size project, and we have locations throughout Northern and Central California to serve our wide array of customers.

John Dooly, Sales Manager  
(916) 296-3363  
jdooly@teichert.com  
3500 American River Drive  
Sacramento, CA 95864
**BUILDING PRODUCTS**

**Pacific Coast Building Products, Inc.**
The story of Pacific Coast Building Products and its family of companies is a testament to the importance of honesty, fairness and a concern for the well-being of others in everyday relationships. Products and Offerings include: Alcal Specialty Contracting, Basalite Concrete Products, Gladding, McBean, Interstate Brick and H.C. Muddox, PABCO Gypsum, PABCO Paper, PABCO Roofing, Pacific Coast Supply, and Material Transport.

Edward Primasing, Business Development, Marketing Manager  
(916) 631-6604  
edward.primasing@pcci.com  
10600 White Rock Road, Rancho Cordova, CA 95670

**DEVELOPMENT PLANNING & FINANCE**

**DPFG**
We provide ideas and analysis that produce efficient and cost-effective financing solutions that strike a fair balance between the ultimate consumer, local and state agency policies, and the land developer/builder while maintaining the highest degree of professional ethics and integrity to the work at hand. DPFG is primarily a transaction-oriented firm that specifically focuses on the real estate industry.

Chris Austin, Managing Principal  
(916) 480-0305, ext. 1247  
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4380 Auburn Boulevard, Sacramento, CA 95841

**Launch Development Finance Advisors**
Launch is a transaction based real estate consulting firm that specializes in the financing of public infrastructure that serves our clients development projects. We are the one stop shop to take the financing of public infrastructure from the planning stage until the receipt of the last reimbursement request. Launch’s sole purpose is to assist the private sector finance public improvements; reduce improvement costs and to mitigate development risks. All of Launch’s professional services and Unique Processes are designed to achieve these goals for our clients.

Carter T. Froelich, Managing Partner  
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100 Spectrum Center Drive, Suite 100, Irvine, CA 92678
CBIA BOARD MEMBER PRODUCTS AND SERVICES

ENGINEERS / PLANNERS / SURVEYORS

Stevens, Ferrone & Bailey Engineering
Stevens, Ferrone & Bailey Engineering Company, Inc., (SFB) is a professional engineering consulting firm specializing in geotechnical engineering, storm water management, engineering geology, geologic hazard mitigation and construction inspection. Established in 2000 and headquartered in Concord, California, SFB provides expert design and construction solutions for the unique terrain of the Bay Area and Central California.

Jonathan (Jon) Bailey
Vice President and Principal Civil/Geotechnical Engineer
(925) 688-1001
jbailey@SFandB.com
1600 Willow Pass Court, Concord, CA 94520

EROSION & SEDIMENT CONTROL

Best Management Construction, Inc.
BMCI Inc. is a full-service, general construction company that is committed to our clients and dedicated to world class quality and service. Our top priority is exceptional customer service and satisfaction that we will provide from the first phone call to the completion of your job. We believe every project given by a customer is unique and requires special attention. Our emphasis on quality design and workmanship has earned us a great reputation in the community. We are located in Irvine, California, but we service all of Orange County and the surrounding Southern California areas.

Julian Mendez, President & CEO
(949) 623-2641
jmendez@bmci.us
11502 1/2 Jeffrey Road, Irvine, CA 92602

FLOORING

Shaw Industries Group
A global flooring provider, Shaw supplies carpet, resilient, hardwood, laminate, tile and stone, synthetic turf and other specialty products to residential and commercial markets worldwide. We are a wholly owned subsidiary of Berkshire Hathaway, Inc. with more than 20,000 associates worldwide.

Chris Mattos, Regional Vice President, Strategic Accounts
(916) 335-3976
chris.mattos@shawinc.com
CBIA BOARD MEMBER PRODUCTS AND SERVICES

HOME MORTGAGE

**Mason McDuffie Mortgage**

The Home Builder Division of Mason-McDuffie Mortgage is your partner in offering mortgage services to your homebuyers. From application to closing, we delight your homebuyers and make you look good with our excellent service, flexibility, teamwork and integrity. Our in-house team, from your dedicated account executive to our processors and underwriters, are focused solely on working with our homebuilder partners. This ensures a smooth, swift and on-time closing, usually within 30 days.

Cyndi Fazzio, Vice President, Builder Division Manager
(925) 242-4440
cfazzio@masonmac.com
2010 Crow Canyon Place, Suite 400, San Ramon, CA 94583

HVAC & PLUMBING

**Advantage Alliance**

Would you like the benefits of new high-efficiency HVAC, Water Heater and Water Treatment systems that deliver worry-free comfort and energy savings, with NOTHING out of pocket and NO charges for maintenance, repairs, and parts? Say good-bye to purchase costs, installation charges, repair bills, seasonal maintenance costs, labor fees, parts fees, overtime fees, hassles, headaches and worries. We are very pleased to share that Advantage Alliance facilitates home comfort as a service. We take the hassle out of managing and maintaining a home’s most important equipment. We can offer new high-efficiency HVAC, Water Heater and Water Treatment systems for homes with one low monthly payment!

David Nylec, Manager, Strategic Initiatives for Builder and Property Management Divisions
(469) 823-2895
1103 Nuehoff Drive, Anna, TX 75409

**Villara Building Systems**

Villara Has A long History of Craftsmanship. For over six decades and more than 200,000 home cooling system installations later, Villara Building Systems has been the standard for excellence in the HVAC trade. Villara has become one of the largest heating and air companies in the United States with four locations throughout Northern California including the 160,000 square foot main office in McClellan, CA.

Rick Wylie, President
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wylier@villara.com
4700 Lang Avenue, McClellan, CA 95652
CAIBA BOARD MEMBER PRODUCTS AND SERVICES

INFRASTRUCTURE

TEICHERT
We are focused on building neighborhoods, offering a full suite of infrastructure services including grading, paving, underground, and joint trench to residential developers throughout Northern and Central California. Teichert has been the infrastructure partner on hundreds of subdivisions, ranging in size from 10 lots to 10,000 lots. Our customers value our ability to listen carefully and to meet demanding schedule and quality expectations. We pride ourselves on our relationships, and our ranks of experienced, capable estimators and project managers are experts at understanding and working with our customers’ needs.

M-L McKinley, Senior Vice President
(949) 336-8903
mlmckinley@ljpltd.com
9571 Irvine Center Drive, Irvine, CA 92618

RISK MANAGEMENT

LJP Construction Services
California based LJP Construction Services, has been at the forefront of the quality-assurance movement on behalf of builder and insurance clients for nearly 25 years. LJP’s plan, specification, and trade contractor scope reviews include services designed for litigation prevention. LJP is the only third-party company which has all services performed in-house by a department dedicated to post construction services. For over ten years, LJP has provided green building consulting and field inspection services for leading residential builders and master planned communities.

M-L McKinley, Senior Vice President
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9571 Irvine Center Drive, Irvine, CA 92618

SOLAR

SUNPOWER™

SunPower
MEMBER OF THE CBIA BOARD OF DIRECTORS
SunPower is the solar energy choice of more homeowners and businesses around the world. For 30 years, SunPower has led the way with record-setting technologies and innovative solar solutions, and our cutting-edge approach to sustainability is renowned for its positive impact on the environment and our communities.
**SDGE/SoCalGas**

As the nation’s largest natural gas distribution utility, we deliver clean, safe and reliable energy to 21.8 million consumers through 5.9 million meters in more than 500 communities. Our service territory encompasses approximately 24,000 square miles in diverse terrain throughout Central and Southern California, from Visalia to the Mexican border. SoCalGas is a regulated subsidiary of Sempra Energy. (NYSE: SRE), a Fortune 500 energy services holding company based in San Diego.

Kent Kauss  
(213) 244-3211  
555 W 5th Street, GT28E1, Los Angeles, CA 90013  

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**PG&E**

Pacific Gas and Electric Company, incorporated in California in 1905, is one of the largest combined natural gas and electric energy companies in the United States. Based in San Francisco, the company is a subsidiary of PG&E Corporation. There are approximately 24,000 employees who carry out Pacific Gas and Electric Company’s primary business—the transmission and delivery of energy. The company provides natural gas and electric service to approximately 16 million people throughout a 70,000-square-mile service area in northern and central California.

(916) 386-5704  
1415 L Street, Suite 280, Sacramento, CA 95814-3610  

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Bassenian Lagoni

Bassenian Lagoni is an award-winning architectural, planning and interior design firm involved with projects around the globe. The expertise of its talented staff encompasses the range of disciplines: large scale master planning, site specific planning, mixed use development, hospitality, commercial and housing in all its forms. The firm has published four best-selling books on residential architecture. We invite you to explore unique design solutions that expand market appeal.

Dahlin Group

DAHLIN is a diverse architecture and planning practice of 150+ multicultural professionals working with developers, municipalities and private clients. We successfully support client relationships by matching our expertise with their expectations and goals – listening and effectively collaborating to craft sustainable communities and urban environments. Our design solutions are innovative, real and achievable. Our people are passionate about creating places that promote human fulfillment and well-being.

KTGY Architecture + Planning

KTGY Architecture + Planning is an international full-service design firm delivering innovation, artistry and attention to detail across multiple offices, ensuring that our clients and communities get the best we have to offer no matter the building type or location. KTGY's architects and planners combine big picture opportunities, modern sustainable practices and impeccable design standards to create residential and mixed-use developments of enduring value.

SDG Architects, Inc

Founded in 1993 by Principal Architect Ralph Strauss, SDG Architects is a full service architecture and planning firm dedicated to providing creative solutions to our clients throughout California and the Western United States. SDG is proud of its comprehensive and diverse portfolio; projects include detached and attached community residential, custom residential, commercial including office, retail, and restaurant, senior housing, and land and master planning.
CBIA PARTNER PRODUCTS AND SERVICES

BUILDING MATERIALS

Cemex
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Rancho Cordova, CA 95670

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Edward Primasing
Business Development, Marketing Manager
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edward.primasing@pcci.com
10600 White Rock Road
Rancho Cordova, CA 95670

CONCRETE CONTRACTOR

Janco Industries, Inc.
Our main line of business is Concrete Construction including: Reinforced Concrete – Site Work - Floors – Foundation. Let’s discuss your project. Please contact us at 510-791-0851.

Terry Alexander, Owner
(510) 791-0851
talexander@janco-concrete.com
37893 Von Euw Common
Fremont, CA 94536
## CBIA PARTNER PRODUCTS AND SERVICES

### DEVELOPMENT PLANNING

**DPFG**

**MEMBER OF THE CBIA BOARD OF DIRECTORS**

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Chris Austin, Managing Principal  
(916) 480-0305, ext. 1247  
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**Launch Development Finance Advisors**

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Carter T. Froelich, Managing Partner  
(855) 970-0003, ext. 4355  
carter@launch-dfa.com  
100 Spectrum Center Drive, Suite 100  
Irvine, CA 926718

**DTA (formerly David Taussig + Associates)**

DTA is a national public finance and development economics consulting firm with offices in Newport Beach, Riverside, San Francisco, and San Jose, California, Dallas and Houston, Texas, Raleigh, North Carolina, and Tampa, Florida. As experts in the preparation and implementation of financing strategies that fund public facilities and services for existing land development and newly developing areas, we specialize in the creative use of non-recourse financing programs to maximize the availability of capital early in the development process and ensure the timely construction of public facilities as development is occurring.

Kuda Wekwete  
Managing Director  
(800) 969-4DTA  
Kuda@FinanceDTA.com  
5000 Birch Street, Suite 3000  
Newport Beach, CA 92660

### DRY UTILITY DESIGN

**Giacalone Design Services, Inc.**

Lead by its two Principals, Paul Giacalone and Lisa Giacalone-Burns, the company has emerged as an industry leader in quality, innovative and cost-effective joint trench and lighting designs for a wide range of projects including residential, commercial, industrial and mixed-use developments, focusing on quality, customer service and building strong and lasting relationships with our clients, our utility partners and our employees.

Paul Giacalone, Owner & President  
PaulG@dryutilitydesign.com  
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Cell: (408) 639-2967  
Lisa Burns, Owner & CFO  
LisaB@dryutilitydesign.com  
Office: (925) 467-1740, Ext 312  
Cell: (408) 612-5091  
8080 Santa Teresa Blvd., Ste. 240  
Gilroy, CA 95020
CBIA PARTNER PRODUCTS AND SERVICES

ENERGY CONSULTING

**California Living and Energy**

Founded in 1988, California Living & Energy has since provided energy consulting services to the new-home, existing-home, multi-family and commercial-building markets. Holding a California State General Contractor’s License, as well as licenses for mechanical and insulation contracting, California Living & Energy is a certified Home Energy Rating Systems provider by Calcerts, Inc. and California Home Energy Efficiency Rating Services. California Living & Energy has provided engineering services throughout California.

Bill Lilly, President  
(209) 538-2879  
bill.lilly@califliving.com  
3015 Dale Court  
Ceres, CA 95307

**ConSol**

ConSol is a California corporation that provides broad experience with residential and nonresidential energy efficiency, retrofit, and green program design and management; building audits and training. ConSol also offers leading-edge research and energy consulting in systems and technologies to improve sustainability of new and existing residential and commercial buildings.

Mike Hodgson, President  
(209) 473-5000  
mhodgson@consol.org  
1610 R Street, Suite 200, Sacramento, CA 95811

ENGINEERS / PLANNERS / SURVEYORS

**CBG - Carlson, Barbee & Gibson, Inc.**

Carlson, Barbee & Gibson, Inc. provides a complete range of civil engineering, surveying and planning services for residential, industrial and commercial developers as well as public agencies. For over 25 years, CBG has successfully served their clients throughout the Bay Area and Central Valley and now with an office in West Sacramento, CBG looks forward to bringing their unparalleled service to projects in the Sacramento region.

Jason Neri, Principal  
(925) 866-0322, ext. 251  
jneri@cbandg.com  
2633 Camino Ramon, Suite 350  
San Ramon, CA 94583

**MacKay & Somps**

Since 1953, MacKay & Somps has been helping home builders, developers and public agencies meet their project objectives and get their projects built. From offices in Pleasanton and Roseville, the company serves public and private clients throughout Northern and Central California. Our multi-disciplinary teams provide a full array of development and public works consulting services including planning, engineering, surveying and sustainability.

Ken Giberson, Principal | Mark McClellan, Principal  
(916) 773-1189 | (925) 225-0690  
kgiberson@msce.com  
mcclellan@msce.com  
1025 Creekside Ridge Dr., Ste 125, Roseville, CA 95678  
5142 Franklin Drive, Suite B, Pleasanton, CA 94588
Ruggeri-Jensen-Azar
MEMBER OF THE CBIA BOARD OF DIRECTORS

RJA provides a full range of integrated services. We can guide your project from concept to completion – or from any entry point forward. RJA can provide the creative planning to support you in realizing your vision. RJA can be your navigator through the process. RJA will deliver sensitive, constructible, engineered plans – intelligently and quickly. RJA delivers reliable surveys that provide a solid foundation for your project. RJA is equipped with powerful technology and sound survey practices to meet your project needs in "real time.

Joseph Azar, Owner, Principal, Partner
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4690 Chabot Drive, Suite 200
Pleasanton, CA 94588

Stevens, Ferrone & Bailey Engineering

Stevens, Ferrone & Bailey Engineering Company, Inc., (SFB) is a professional engineering consulting firm specializing in geotechnical engineering, storm water management, engineering geology, geologic hazard mitigation and construction inspection. Established in 2000 and headquartered in Concord, California, SFB provides expert design and construction solutions for the unique terrain of the Bay Area and Central California.

Jonathan (Jon) Bailey
Vice President and Principal
Civil/Geotechnical Engineer
(925) 688-1001
jbailey@SFandB.com
1600 Willow Pass Court
Concord, CA 94520

Wilson Mikami Corporation

Wilson Mikami Corporation offers a complete range of civil engineering services consisting of master planned communities, subdivisions, commercial and industrial sites, major infrastructure design, electric utility civil engineering design, parks and recreational facilities site design, school and institutional facility design, facility planning and design, and land surveying, mapping and construction survey staking.

Scott Wilson
Owner, Principal, Partner
(949) 679-0092
swilson@wilsonmikami.com
9 Corporate Park, Suite 100, Irvine, CA 92606

ECORP Consulting, Inc.

ECORP Consulting, Inc. assists its public and private clients with a wide range of environmental and regulatory compliance services. The company offers more than 30 years of experience with the California Environmental Quality Act (CEQA), National Environmental Policy Act (NEPA), Clean Water Act, federal and state Endangered Species Acts, National Historic Preservation Act (NHPA), and numerous other regional, state, and local laws and regulations. ECORP has offices in Chico, Rocklin, Santa Ana, Redlands, San Diego, Santa Fe, and Flagstaff.

Lisa Westwood, Vice President
(916) 782-9100
lwestwood@ecorpconsulting.com
2525 Warren Drive, Rocklin, CA 95677
EROSION & SEDIMENT CONTROL

Best Management Construction, Inc.
BMCI Inc. is a full-service, general construction company that is committed to our clients and dedicated to world class quality and service. Our top priority is exceptional customer service and satisfaction that we will provide from the first phone call to the completion of your job. We believe every project given by a customer is unique and requires special attention. Our emphasis on quality design and workmanship has earned us a great reputation in the community. We are located in Irvine, California, but we service all of Orange County and the surrounding Southern California areas.

Julian Mendez,
President & CEO
(949) 623-2641
jmendez@bmci.us
11502 1/2 Jeffrey Road
Irvine, CA 92602

FULLY INTEGRATED OFF-SITE SOLUTION (FIOSS)

Entekra
Entekra™ is a design, engineering and manufacturing company that provides a fully integrated off-site solution (FIOSS™) for both residential and commercial construction. Unique to the U.S. market, Entekra’s FIOSS streamlines the construction process by leveraging the integration and application of software, engineering, technology and modern methods of construction (MMC) to consolidate a multitude of tasks that are normally parceled among architects, engineers, building materials suppliers and contractors.

William Kilpatrick
Senior Vice President,
Customer FIOSS Integration
(209) 624-1630
william.kilpatrick@entekra.com
945 E. Whitemore Avenue
Modesto, CA 95558

FLOORING

Shaw Industries Group
MEMBER OF THE CBIA BOARD OF DIRECTORS
A global flooring provider. Shaw supplies carpet, resilient, hardwood, laminate, tile and stone, synthetic turf and other specialty products to residential and commercial markets worldwide. We are a wholly owned subsidiary of Berkshire Hathaway, Inc. with more than 20,000 associates worldwide.

Chris Mattos
Regional Vice President, Strategic Accounts
(916) 335-3976
chris.mattos@shawinc.com

GENERAL CONTRACTOR

Dryden Construction Inc.
Established in 1979 by David Nelson, Dryden Construction was formed to service the construction industry in the areas of custom building, production, and post-close warranty work. Over the past 15 years, our company has evolved into a one stop shop with the ability to identify construction defects, perform leak detection and remediation, resolve home buyer warranty claims, and provide unrivaled prep and detail services.

Derrick Nelson, CEO
(925) 243-8750
derrick.nelson@drydenconstructioninc.com
349 Earhart Way, Livermore, CA 94551
HOME MORTGAGE

**loanDepot**
As your lending partner, we’re ready to use our in-house innovative technology to meet the demands of your customers today and tomorrow. mello™, our proprietary digital lending platform, makes it easy to work with us on any device the customer chooses. This groundbreaking technology opens the door for the builder to pull documents digitally as well as gain timely status updates whenever they want. With this streamlined experience and easy-to-access mobile features, we’ve revolutionized the way builders and their buyers experience lending.

**Mason McDuffie Mortgage**
The Home Builder Division of Mason-McDuffie Mortgage is your partner in offering mortgage services to your homebuyers. From application to closing, we delight your homebuyers and make you look good with our excellent service, flexibility, teamwork and integrity. Our in-house team, from your dedicated account executive to our processors and underwriters, are focused solely on working with our homebuilder partners. This ensures a smooth, swift and on-time closing, usually within 30 days.

**US Bank Home Mortgage**
US Bank Home Mortgage Builder Division exists to help put new Homeowners into New Homes. We have worked hard to build a value proposition that has made us the lender of choice for many Builders within the Western U.S.” US Bank Builder division is proud to be a part of helping home buyers achieve American Dream. We will never lose sight of the importance of our relationship with our Builder clients and your customers.

**Wells Fargo Home Mortgage**
MEMBER OF THE CBIA BOARD OF DIRECTORS
As the nation’s #1 retail mortgage lender and #1 lender to homebuyers of newly constructed homes, Wells Fargo Home Mortgage provides funding for one out of every three newly constructed homes in the United States. And we’re there for builders in all the ways that count – with the people, products, programs and services to help builders work efficiently and sell effectively. Our National Builder Division has a nationwide network of Regional Builder Sales Managers supported by dedicated builder fulfillment and operations teams, with local new construction loan specialists available to work onsite with builders and buyers wherever and whenever needed.
CBIA PARTNER PRODUCTS AND SERVICES

HVAC

Advantage Alliance
MEMBER OF THE CBIA BOARD OF DIRECTORS
Would you like the benefits of new high-efficiency HVAC, Water Heater and Water Treatment systems that deliver worry-free comfort and energy savings, with NOTHING out of pocket and NO charges for maintenance, repairs, and parts? Say good-bye to purchase costs, installation charges, repair bills, seasonal maintenance costs, labor fees, parts fees, overtime fees, hassles, headaches and worries. We are very pleased to share that Advantage Alliance facilitates home comfort as a service. We take the hassle out of managing and maintaining a home’s most important equipment. We can offer new high-efficiency HVAC, Water Heater and Water Treatment systems for homes with one low monthly payment!

Aprilaire, a Division of Research Products Corp.
Healthy air is all we do at Aprilaire, and as the industry leader we want to take this opportunity to share information with you on how to create healthy air in your home. More than ever we feel a responsibility to spread the word on the importance of healthy air in the home, the science behind how a home’s air system works, and proven, best-practice healthy air solutions.

Blue Mountain Construction Services
For over 35 years Blue Mountain has been specializing in heating, air conditioning, and sheetmetal for residential, multi-family, and commercial construction. Our teams are at work every day installing the latest technology in the newest residential, multi-family, and assisted-living communities in California.

QC Manufacturing
QuietCool is offered as a standard product in many new home communities by the nation’s largest home builders. QuietCool has proven home after home to be the single most effective energy-efficient product a builder can install to meet compliance and at the lowest cost available on the market today. Simply put, installing whole house fans are becoming required to stay competitive in the ever-changing new home marketplace.
CBIA PARTNER PRODUCTS AND SERVICES

Villara Building Systems
Villara Has A long History of Craftsmanship. For over six decades and more than 200,000 home cooling system installations later, Villara Building Systems has been the standard for excellence in the HVAC trade. Villara has become one of the largest heating and air companies in the United States with four locations throughout Northern California including the 160,000 square foot main office in McClellan, CA.

Rick Wylie, President
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wylier@villara.com
4700 Long Avenue, McClellan, CA 95652

INFRASTRUCTURE

TEICHERT
MEMBER OF THE CBIA BOARD OF DIRECTORS
We are focused on building neighborhoods, offering a full suite of infrastructure services including grading, paving, underground, and joint trench to residential developers throughout Northern and Central California. Teichert has been the infrastructure partner on hundreds of subdivisions, ranging in size from 10 lots to 10,000 lots. Our customers value our ability to listen carefully and to meet demanding schedule and quality expectations. We pride ourselves on our relationships, and our ranks of experienced, capable estimators and project managers are experts at understanding and working with our customers’ needs.

Scott Oliver, Business Development Manager
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soliver@teichert.com
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INSULATION

Owens Corning
MEMBER OF THE CBIA BOARD OF DIRECTORS
Owens Corning is a recognized leader in residential and commercial building science. Today, compliance with sweeping changes in local building codes has increased pressure on build cycle efficiency as well as builder margins, making building science a critical component of every home plan. Owens Corning offers a wide range of energy efficient, high performance, and sustainable design solutions that address the entire building envelope with unsurpassed thermal, air, noise and moisture management. Now featuring PINK Next Gen™ Fiberglas™ the new standard and the right choice. Learn more at www.PINKNextGen.com.

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doug.vezina@owenscorning.com
1 Owens Corning Parkway
Toledo, OH 43659

PLASTERING

Cen Cal Plastering, Inc.
As the leader in stucco and architectural foam detail products since 1998, Cen Cal Plastering, Inc. provides the highest quality plastering products and services to many of the most prominent construction companies in Northern California.

Jeff Moye, Owner
(209) 858-1045
jeffm@cencalplastering.com
1256 W. Lathrop Road
Manteca, CA 95336
CBIA PARTNER PRODUCTS AND SERVICES

PUBLIC AFFAIRS

Southern California Group
The Southern California Group is a strategic public affairs firm with expertise in building & development, providing clients with the government relation, community outreach, political, legislative and regulatory strategies necessary to address any or all layers of the development process from securing entitlement to ensuring final project approval.

Richard Lambros, President & CEO
(714) 451-2340 | (909) 225-0095
rlambros@southerncaliforniagroup.com
201 N. Harbor Boulevard, Suite 205
Fullerton, CA 92832

RISK MANAGEMENT

AxisPointe
AxisPointe provides builders and lenders a suite of state-of-the-art solutions that alleviate the administrative bottle-neck of antiquated paper pushing, allowing you to build with intelligence and eliminate the chaos. Automating your method will streamline the processes, with improved practices and a healthier operation while building the future, efficiently and effortlessly.

Todd Avenarius, VP, Sales & Marketing
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tavenarius@axispointe.com
9745 Prospect Avenue, Suite 201
Santee, CA 92071

LJP Construction Services
MEMBER OF THE CBIA BOARD OF DIRECTORS
California based LJP Construction Services, has been at the forefront of the quality-assurance movement on behalf of builder and insurance clients for nearly 25 years. LJP’s plan, specification, and trade contractor scope reviews include services designed for litigation prevention. LJP is the only third-party company which has all services performed in-house by a department dedicated to post construction services. For over ten years, LJP has provided green building consulting and field inspection services for leading residential builders and master planned communities.

M-L McKinley, Senior Vice President
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9571 Irvine Center Drive, Irvine, CA 92618

Pacific InterWest Building Consultants
Pacific InterWest Building Consultants, Inc. works closely with builders and their insurance carriers to implement onsite programs of Best Construction Practices that enables them to empirically assess potential litigation risks and achieve a higher level of product quality.

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CBIA PARTNER PRODUCTS AND SERVICES

ROOFING PRODUCTS

**Eagle Roofing Products**  
**MEMBER OF THE CBIA BOARD OF DIRECTORS**  
From strong family roots, our business philosophy and vision have blossomed. Founded over 25 years ago by Robert Burlingame, Eagle began operations in the fall of 1989 with one high-pressure concrete tile extrusion machine. Today, Eagle’s Rialto, California facility is the largest in North America. In addition to Rialto, we operate facilities in Phoenix, Arizona, as well as Stockton, California and Sumterville, Florida meeting the demand for concrete roof tile across the sunbelt states and the rest of the U.S.

Annette Sindar, Technical and Marketing Administrator  
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anettes@eagleroofing.com  
3546 N. Riverside Avenue  
Rialto, CA 92377

SCHOOL FACILITY CONSULTANT

**Gibbs & Associates**  
Gibbs & Associates (G&A) was formed in 1988 for the purpose of representing the development community in master planning and comprehensive funding of K-12 public school facilities. Gibbs & Associates has successfully negotiated and then managed the implementation of over $15 billion in complex private-public school facility mitigation agreements.

Gary Gibbs, Partner  
(916) 449-9669  
gibbsasc@aol.com  
980 9th Street, 16th Floor  
Sacramento, CA 95814

SITE DEVELOPMENT SOFTWARE

**TraceAir**  
Turnkey Site Development - Intelligence for Owners! Everyone benefits with TraceAir - Easy to Use, Mobile, and Collaborative. Manage site development progress remotely - Save hours of time on the road and manage productivity from any location. Achieve site balance and avoid dirt bust - Solve balance issues proactively before money is wasted. Accelerate site work with maximum efficiency - Eliminate errors in the field and reduce risk with precise sequencing and planning.

Samantha Burns, Head of Marketing  
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s.burns@traceair.net  
1741 Broadway, 2nd floor  
Redwood City, CA 94603

SOLAR

**SunPower**  
**MEMBER OF THE CBIA BOARD OF DIRECTORS**  
SunPower is the solar energy choice of more homeowners and businesses around the world. For 30 years, SunPower has led the way with record-setting technologies and innovative solar solutions, and our cutting-edge approach to sustainability is renowned for its positive impact on the environment and our communities.

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matt.brost@sunpower.com  
1504 Eureka Road, Suite 130, Roseville, CA 95678
CBIA PARTNER PRODUCTS AND SERVICES

TITLE INSURANCE

Fidelity National Title Group (FNTG)
Chicago Title | Fidelity National Title | Lawyers Title

FNTG Builder Services has more than 165 years of underwriting experience. Our FNTG Builder Services division is a leading provider of complete title and escrow services for land developers and builders. Specializing in single and multi-family residential, mixed-use and condominium concepts, we’ve built a reputation for efficiency in smoothly processing land acquisitions, new construction and sale-out transactions. Dedication to serving the needs and alleviating the concerns of our customers has made FNTG Builder Services the nation’s foremost name in title insurance.

Don Keller
VP of Builder Sales
(916) 616-0300
Don.Keller@fnf.com

Old Republic Title

Old Republic Title’s Western Title Division Builder Services brings builders the power of experience, financial strength and stability. Our skilled title professionals have many years of experience working with builders on a wide variety of subdivisions. From land acquisition to the completion and sale of your project, we offer title and escrow services designed to keep your projects on track and help homeowners protect their property rights. Our proactive approach to planning, development, and the public records process has earned Old Republic Title a reputation for exceptional service, backed by more than a century of underwriting experience and unsurpassed financial strength. We look forward to working with you on your next subdivision!

Scott Schilling
Senior Vice President | Director of Builder Services
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sschilling@ortc.com

UTILITY

PG&E

MEMBER OF THE CBIA BOARD OF DIRECTORS

Pacific Gas and Electric Company, incorporated in California in 1905, is one of the largest combined natural gas and electric energy companies in the United States. Based in San Francisco, the company is a subsidiary of PG&E Corporation. There are approximately 24,000 employees who carry out Pacific Gas and Electric Company’s primary business—the transmission and delivery of energy. The company provides natural gas and electric service to approximately 16 million people throughout a 70,000-square-mile service area in northern and central California.

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1415 L Street, Suite 280
Sacramento, CA 95814
CBIA PARTNER PRODUCTS AND SERVICES

SDGE/SoCalGas

MEMBER OF THE CBIA BOARD OF DIRECTORS

As the nation’s largest natural gas distribution utility, we deliver clean, safe and reliable energy to 21.8 million consumers through 5.9 million meters in more than 500 communities. Our service territory encompasses approximately 24,000 square miles in diverse terrain throughout Central and Southern California, from Visalia to the Mexican border. SoCalGas is a regulated subsidiary of Sempra Energy, (NYSE: SRE), a Fortune 500 energy services holding company based in San Diego.

WATER UTILITY

Shannon McGovern
Regional Community Affairs Specialist
(209) 715-0252
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Bakersfield, CA 93304

California Water Service

Cal Water is the largest subsidiary of the California Water Service Group, which also includes Washington Water Service, New Mexico Water Service, Hawaii Water Service, HWS Utility Services, and CWS Utility Services.

Charles Gale, Financial Manager, Director
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Cell (213) 445-5190
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The Metropolitan Water District

The Metropolitan Water District of Southern California is a regional wholesaler that delivers water to 26 member public agencies – 14 cities, 11 municipal water districts, one county water authority – which in turn provides water to more than 19 million people in Los Angeles, Orange, Riverside, San Bernardino, San Diego and Ventura counties.
CBIA PARTNER PRODUCTS AND SERVICES

LEGAL SERVICES

ALSTON & BIRD
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Los Angeles, CA 90071

Alston & Bird LLP
Alston & Bird’s land use attorneys provide a unique blend of permitting, environmental review and litigation services aimed at achieving our clients’ objectives for the development of real property.

Briscoe Ivester & Bazel LLP
Briscoe Ivester & Bazel was formed in 2005 by experienced lawyers dedicated to excellence in the practice of land use, environmental, and natural resource law. The firm’s goal is to provide outstanding client service through expertise, insight, and responsiveness.

Brownstein Hyatt Farber & Schreck
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Brownstein Hyatt Farber & Schreck
For decades, Brownstein Hyatt Farber Schreck has been a nationally recognized leader in real estate law, natural resources and land use. Through a multi-disciplinary real estate practice, we take a business-oriented approach to providing practical solutions to today’s real estate market challenges.

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Chapman Glucksman Dean Roeb & Barger
Chapman Glucksman Dean & Roeb is a full-service law firm committed to providing the highest quality legal services. Our client base consists of individuals, small and large businesses, public and private companies who entrust us daily with their legal needs.

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Cox Castle & Nicholson
Cox, Castle & Nicholson delivers strategic legal counsel and services to developers, lenders, investors, joint ventures, pension funds, landlords, tenants, high net-worth individuals and others to manage their complex real estate, business and litigation challenges.
CBIA PARTNER PRODUCTS AND SERVICES

**Downey Brand LLP**
From its headquarters in Sacramento and additional offices in San Francisco, Stockton, and Reno, Downey Brand is strategically positioned to serve clients in business, litigation, and natural resources matters throughout California, northern Nevada and beyond.

**Evans Wieckowski Ward Scoffield LLP**
We are a Martindale-Hubbell AV-rated law firm, located in Sacramento, California, focusing on civil litigation. In every practice area, Evans, Wieckowski, Ward & Scoffield LLP is devoted to achieving our clients’ objectives.

**Gatzke Dillon & Ballance LLP**
Gatzke Dillon & Ballance LLP, a law partnership formed in 1980, practices land use, environmental, natural resources, government, airport/aviation, construction, trial, and appellate law.

**Holland & Knight**
Ranked by Chambers as a Band 1 legal practice, Holland & Knight’s West Coast Land Use and Environmental Group has extensive experience and knowledge in all aspects of California land use and environmental law.

**Inman Law Group**
For real estate developers and residential builders, we provide legal services related to the creation of common interest developments and assist our clients in obtaining Final Subdivision Public Reports from the California Bureau of Real Estate.
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**Nossaman LLP**
With a strong foundation in California, we have built nationally recognized practices in infrastructure, litigation, healthcare, environment and real estate, public policy, and corporate law.

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**Manatt, Phelps & Phillips, LLP**
Manatt is a multidisciplinary, integrated national professional services firm known for quality and an extraordinary commitment to clients. We are keenly focused on specific industry sectors, providing legal and consulting capabilities at the very highest levels to achieve our clients’ business objectives.

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**Perkins Coie, LLP**
Perkins Coie’s Real Estate and Land Use practice provides clients with comprehensive services encompassing the full range of commercial real estate and development issues.

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**Miller Starr Regalia**
We have over forty attorneys in our San Francisco, Walnut Creek and Newport Beach offices, all of whom concentrate on real property matters, making us one of the largest real estate law groups in California.

Ella Gower, Managing Shareholder  
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Walnut Creek, CA 94596

**Newmeyer & Dillion, LLP**
For over 35 years, Newmeyer Dillion has been a trusted advisor to residential and commercial developers, and members across the real estate industry. With our team approach, your best interests are at the center of every decision so you can focus on building communities that bring us all together.

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With more than 70 real estate, land use, and environmental attorneys, we offer one of California’s largest, most experienced, and diverse real estate teams. We partner with builders and developers to offer big picture solutions to bring innovative projects.

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Wood Smith Henning & Berman LLP
Experience, knowledge, diversity, Wood Smith Henning & Berman LLP offers world-class representation for clients ranging from individuals to Fortune 500 corporations, with an emphasis on small to middle market firms.

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Thank you for “Doing business with a member”!
“Let’s do business with a member”

Thank you for supporting CBIA efforts to protect your business and strengthen our industry statewide!

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