



# Directory of Products and Services

*Provided by CBIA Members*





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Ponderosa Homes

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Association of  
Tulare & Kings Counties

Home Builders  
Association of  
the Central Coast

Home Builders  
Association of  
Kern County

North State Building  
Industry Association

## "Let's Do Business with a Member"

CBIA's objective is to help our members get more new homes built in California faster and more affordably, by developing public policy advocacy efforts that directly impact your business interests.

The membership of companies that provide our industry with products and services, help CBIA to provide strong leadership through advocacy, education, and information.

We are very pleased to share our new **CBIA Directory of Products and Services**, which provides contact information for member companies who are investing in CBIA efforts that protect and strengthen our industry and your business directly!

We request that you please consider the products and services provided by these CBIA Partner and CBIA Board Member companies.

Members working with other Members helps CBIA have a stronger voice!

Thank you for helping CBIA fight for you!

Jeffrey C. Schroeder  
CBIA Chair  
Ponderosa Homes

Dan Dunmoyer  
CBIA President  
and CEO

Beth Harris  
CBIA Director of  
Business Development



## CBIA - PROTECTING YOUR BUSINESS

**Even just one misguided code change or legislative measure at the state level can have a major impact on our industry and your company's future success.**

### **With this in mind:**

The CBIA Board of Directors has established a goal to invest their purchasing dollars with Members that directly support CBIA.

The companies in this Directory realize that we are all "in this together" and are investing in CBIA efforts to protect our industry and your business.

May we encourage you to consider the products and services offered by the CBIA Partners and CBIA Board Members in this Directory?

If you would like to discuss how your company can be included in the CBIA Directory of Products and Services – please contact Beth Harris, Director of Business Development at [bharris@cbia.org](mailto:bharris@cbia.org).

***"Let's do business with a member"***



# DIRECTORY OF PRODUCTS AND SERVICES



[CLICK ON A CATEGORY TO JUMP TO THAT SECTION](#)

## CBIA Board Member Products and Services

[Building Materials](#)  
[Building Products](#)  
[Development Planning & Finance](#)  
[Flooring](#)  
[HVAC & Plumbing](#)  
[Infrastructure](#)  
[Solar](#)  
[Utility](#)

## CBIA Partner Products and Services

[Architecture / Planning](#)  
[Dry Utility Design](#)  
[Energy Consulting](#)  
[Engineers / Planners / Surveyors](#)  
[Environmental Consulting](#)  
[Erosion & Sediment Control](#)  
[Fully Integrated Off-Site Solution \(FIOSS\)](#)  
[General Contractor](#)  
[Home Mortgage](#)  
[HVAC](#)  
[Insulation](#)  
[Landscaping Services](#)  
[Permitting](#)  
[Plastering](#)  
[Public Affairs](#)  
[Real Estate Marketing](#)  
[Risk Management](#)  
[Roofing Products](#)  
[School Facility Consultant](#)  
[Site Development Software](#)  
[Title Insurance](#)  
[Water Utility](#)  
[Legal Services](#)

## ALPHABETICAL LIST OF MEMBERS (CLICKABLE)

<a href="#">Alston &amp; Bird LLP</a>	<a href="#">Owens Corning</a>
<a href="#">Aprilaire</a>	<a href="#">Pacific Coast Building Products, Inc.</a>
<a href="#">AxisPointe</a>	<a href="#">Pacific InterWest Building Consultants</a>
<a href="#">Bassenian Lagoni</a>	<a href="#">Perkins Coie LLP</a>
<a href="#">Best Management Construction, Inc.</a>	<a href="#">PermitFlow</a>
<a href="#">Blue Mountain Construction Services</a>	<a href="#">Petrolakis Law &amp; Advocacy, APC</a>
<a href="#">Briscoe Ivester &amp; Bazel LLP</a>	<a href="#">PG&amp;E</a>
<a href="#">Brownstein Hyatt Farber &amp; Schreck</a>	<a href="#">Procopio, Cory, Hargreaves &amp; Savitch LLP</a>
<a href="#">California Water Service</a>	<a href="#">QC Manufacturing, Inc.</a>
<a href="#">Carlson, Barbee &amp; Gibson, Inc.</a>	<a href="#">Ruggeri Jensen Azar</a>
<a href="#">CEMEX</a>	<a href="#">Rutan &amp; Tucker</a>
<a href="#">Cen Cal Plastering</a>	<a href="#">SDG Architects, Inc.</a>
<a href="#">Chapman, Glucksman, Dean, Roeb &amp; Barger</a>	<a href="#">SDGE/SoCalGas</a>
<a href="#">ConSol</a>	<a href="#">Shaw Industries Group</a>
<a href="#">Cox, Castle &amp; Nicholson</a>	<a href="#">Sheppard Mullin</a>
<a href="#">Dahlin Group Architecture Planning</a>	<a href="#">Southern California Group</a>
<a href="#">Downey Brand LLP</a>	<a href="#">Stevens Ferrone &amp; Bailey Engineering</a>
<a href="#">DPFG</a>	<a href="#">SunPower</a>
<a href="#">Dryden Construction</a>	<a href="#">TEICHERT</a>
<a href="#">Eagle Roofing Products</a>	<a href="#">TEICHERT Aggregates</a>
<a href="#">ECORP Consulting, Inc.</a>	<a href="#">The Metropolitan Water District</a>
<a href="#">Entekra</a>	<a href="#">TraceAir</a>
<a href="#">Evans Wiekowski Ward + Scofield, LLP</a>	<a href="#">US Bank</a>
<a href="#">Fidelity Title Group (Chicago Title)</a>	<a href="#">Villara Building Systems</a>
<a href="#">Gatzke Dillon &amp; Balance LLP</a>	<a href="#">Wells Fargo Home Mortgage</a>
<a href="#">Giacalone Design Services, Inc.</a>	<a href="#">Wilson Mikami Corporation</a>
<a href="#">Gibbs &amp; Associates</a>	<a href="#">Wood Smith Henning &amp; Berman LLP</a>
<a href="#">Holland &amp; Knight</a>	<a href="#">Zillow Group</a>
<a href="#">Inman Law Group, LLP</a>	
<a href="#">KTYG Architecture + Planning</a>	
<a href="#">Landscape Development, Inc.</a>	
<a href="#">LoanDepot</a>	
<a href="#">MacKay &amp; Soms</a>	
<a href="#">Manatt Phelps &amp; Phillips LLP</a>	
<a href="#">Miller Starr Regalia</a>	
<a href="#">Newmeyer &amp; Dillion LLP</a>	
<a href="#">Nossaman, LLP</a>	
<a href="#">Old Republic Title Company</a>	

*“Let’s do business with a member”*

# CBIA BOARD MEMBER PRODUCTS AND SERVICES

## BUILDING MATERIALS



### Cemex

CEMEX is a global building materials company that provides high quality products and reliable service to customers and communities throughout the Americas, Europe, Africa, the Middle East, and Asia. We produce, distribute, and sell cement, ready-mix concrete, aggregates, and related building materials in more than 50 countries, and we maintain trade relationships in close to 100 nations.

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### Teichert Aggregates

Teichert Aggregates is one of the largest aggregate and asphalt producers in the United States. Our plants produce asphalt as well as graded rock and sand for any size project, and we have locations throughout Northern and Central California to serve our wide array of customers.

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Sacramento, CA 95864

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## BUILDING PRODUCTS



### Pacific Coast Building Products, Inc.

The story of Pacific Coast Building Products and its family of companies is a testament to the importance of honesty, fairness and a concern for the well-being of others in everyday relationships. Products and Offerings include: Alcal Specialty Contracting, Basalite Concrete Products, Gladding, McBean, Interstate Brick and H.C. Muddox, PABCO Gypsum, PABCO Paper, PABCO Roofing, Pacific Coast Supply, and Material Transport

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# CBIA BOARD MEMBER PRODUCTS AND SERVICES

## DEVELOPMENT PLANNING & FINANCE



### DPFG

We provide ideas and analysis that produce efficient and cost-effective financing solutions that strike a fair balance between the ultimate consumer, local and state agency policies, and the land developer/builder while maintaining the highest degree of professional ethics and integrity to the work at hand. DPFG is primarily a transaction-oriented firm that specifically focuses on the real estate industry.

Chris Austin, Managing Principal  
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4380 Auburn Boulevard, Sacramento, CA 95841



## FLOORING



### Shaw Industries Group

A global flooring provider. Shaw supplies carpet, resilient, hardwood, laminate, tile and stone, synthetic turf and other specialty products to residential and commercial markets worldwide. We are a wholly owned subsidiary of Berkshire Hathaway, Inc. with more than 20,000 associates worldwide.

Chris Mattos, Regional Vice President, Strategic Accounts  
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## INFRASTRUCTURE



### TEICHERT

We are focused on building neighborhoods, offering a full suite of infrastructure services including grading, paving, underground, and joint trench to residential developers throughout Northern and Central California. Teichert has been the infrastructure partner on hundreds of subdivisions, ranging in size from 10 lots to 10,000 lots. Our customers value our ability to listen carefully and to meet demanding schedule and quality expectations. We pride ourselves on our relationships, and our ranks of experienced, capable estimators and project managers are experts at understanding and working with our customers' needs.

Scott Oliver, Business Development Manager  
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# CBIA BOARD MEMBER PRODUCTS AND SERVICES

## SOLAR

### SUNPOWER™

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1504 Eureka Road, Suite 130, Roseville, CA 95678

#### SunPower

MEMBER OF THE CBIA BOARD OF DIRECTORS

SunPower is the solar energy choice of more homeowners and businesses around the world. For 30 years, SunPower has led the way with record-setting technologies and innovative solar solutions, and our cutting-edge approach to sustainability is renowned for its positive impact on the environment and our communities.



## UTILITY



(916) 386-5704  
1415 L Street, Suite 280  
Sacramento, CA 95814-3610

#### PG&E

Pacific Gas and Electric Company, incorporated in California in 1905, is one of the largest combined natural gas and electric energy companies in the United States. Based in San Francisco, the company is a subsidiary of PG&E Corporation. There are approximately 24,000 employees who carry out Pacific Gas and Electric Company's primary business—the transmission and delivery of energy. The company provides natural gas and electric service to approximately 16 million people throughout a 70,000-square-mile service area in northern and central California.



Kent Kauss  
(213) 244-3211  
555 W 5th Street, GT28E1  
Los Angeles, CA 90013

#### SDGE/SoCalGas

As the nation's largest natural gas distribution utility, we deliver clean, safe and reliable energy to 21.8 million consumers through 5.9 million meters in more than 500 communities. Our service territory encompasses approximately 24,000 square miles in diverse terrain throughout Central and Southern California, from Visalia to the Mexican border. SoCalGas is a regulated subsidiary of Sempra Energy. (NYSE: SRE), a Fortune 500 energy services holding company based in San Diego.



## CBIA PARTNER PRODUCTS AND SERVICES

### ARCHITECTURE / PLANNING

#### **Bassenian | Lagoni** ARCHITECTURE • PLANNING • INTERIORS

Jeff Lafetra, President  
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#### **Bassenian Lagoni**

Bassenian Lagoni is an award-winning architectural, planning and interior design firm involved with projects around the globe. The expertise of its talented staff encompasses the range of disciplines: large scale master planning, site specific planning, mixed use development, hospitality, commercial and housing in all its forms. The firm has published four best-selling books on residential architecture. We invite you to explore unique design solutions that expand market appeal.



John Thatch, Senior Vice President-  
Design Innovation  
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5865 Owens Drive  
Pleasanton, CA 94588

#### **Dahlin Group**

DAHLIN is a diverse architecture and planning practice of 150+ multicultural professionals working with developers, municipalities and private clients. We successfully support client relationships by matching our expertise with their expectations and goals – listening and effectively collaborating to craft sustainable communities and urban environments. Our design solutions are innovative, real and achievable. Our people are passionate about creating places that promote human fulfillment and well-being.



Jill Williams, Principal  
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#### **KTGY Architecture + Planning**

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KTGY Architecture + Planning is an international full-service design firm delivering innovation, artistry and attention to detail across multiple offices, ensuring that our clients and communities get the best we have to offer no matter the building type or location. KTGY's architects and planners combine big picture opportunities, modern sustainable practices and impeccable design standards to create residential and mixed-use developments of enduring value.



Ralph Strauss, President & CEO  
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rstrauss@straussdesign.com  
3361 Walnut Boulevard  
Suite 120  
Brentwood, CA 94513

#### **SDG Architects, Inc**

Founded in 1993 by Principal Architect Ralph Strauss, SDG Architects is a full service architecture and planning firm dedicated to providing creative solutions to our clients throughout California and the Western United States. SDG is proud of its comprehensive and diverse portfolio; projects include detached and attached community residential, custom residential, commercial including office, retail, and restaurant, senior housing, and land and master planning.





## CBIA PARTNER PRODUCTS AND SERVICES

### DRY UTILITY DESIGN



Paul Giacalone, Owner & President  
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Lisa Burns, Owner & CFO  
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Cell: (408) 612-5091

8080 Santa Teresa Blvd., Ste. 240  
Gilroy, CA 95020

#### Giacalone Design Services, Inc.

Lead by its two Principals, Paul Giacalone and Lisa Giacalone-Burns, the company has emerged as an industry leader in quality, innovative and cost-effective joint trench and lighting designs for a wide range of projects including residential, commercial, industrial and mixed-use developments, focusing on quality, customer service and building strong and lasting relationships with our clients, our utility partners and our employees.



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### ENERGY CONSULTING



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#### ConSol

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ConSol is a California corporation that provides expert advisory services for residential new construction and retrofit energy efficiency, clean energy, program design and program management at local, State and Federal levels. Since 1983, ConSol has offered leading-edge technology, policy and economic research and analysis to improve the sustainability of new and existing residential buildings.



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### ENGINEERS / PLANNERS / SURVEYORS



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#### CBG - Carlson, Barbee & Gibson, Inc.

Carlson, Barbee & Gibson, Inc. provides a complete range of civil engineering, surveying and planning services for residential, industrial and commercial developers as well as public agencies. For over 25 years, CBG has successfully served their clients throughout the Bay Area and Central Valley.



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#### MacKay & Soms

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5142 Franklin Drive, Suite B, Pleasanton, CA 94588

#### MacKay & Soms

Since 1953, MacKay & Soms has been helping home builders, developers and public agencies meet their project objectives and get their projects built. From offices in Pleasanton and Roseville, the company serves public and private clients throughout Northern and Central California. Our multi-disciplinary teams provide a full array of development and public works consulting services including planning, engineering, surveying and sustainability.



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## CBIA PARTNER PRODUCTS AND SERVICES



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### Ruggeri-Jensen-Azar

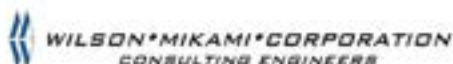
RJA provides a full range of integrated services. We can guide your project from concept to completion – or from any entry point forward. RJA can provide the creative planning to support you in realizing your vision. RJA can be your navigator through the process. RJA will deliver sensitive, constructible, engineered plans – intelligently and quickly. RJA delivers reliable surveys that provide a solid foundation for your project. RJA is equipped with powerful technology and sound survey practices to meet your project needs in “real time.”



Jonathan (Jon) Bailey  
Vice President and Principal  
Civil/Geotechnical Engineer  
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### Stevens, Ferrone & Bailey Engineering

Stevens, Ferrone & Bailey Engineering Company, Inc., (SFB) is a professional engineering consulting firm specializing in geotechnical engineering, storm water management, engineering geology, geologic hazard mitigation and construction inspection. Established in 2000 and headquartered in Concord, California, SFB provides expert design and construction solutions for the unique terrain of the Bay Area and Central California.



Scott Wilson  
Owner, Principal, Partner  
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9 Corporate Park, Suite 100, Irvine, CA 92606

### Wilson Mikami Corporation

Wilson Mikami Corporation offers a complete range of civil engineering services consisting of master planned communities, subdivisions, commercial and industrial sites, major infrastructure design, electric utility civil engineering design, parks and recreational facilities site design, school and institutional facility design, facility planning and design, and land surveying, mapping and construction survey staking.



## ENVIRONMENTAL CONSULTING



Lisa Westwood, Vice President  
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2525 Warren Drive, Rocklin, CA 95677

### ECORP Consulting, Inc.

ECORP Consulting, Inc. assists its public and private clients with a wide range of environmental and regulatory compliance services. The company offers more than 30 years of experience with the California Environmental Quality Act (CEQA), National Environmental Policy Act (NEPA), Clean Water Act, federal and state Endangered Species Acts, National Historic Preservation Act (NHPA), and numerous other regional, state, and local laws and regulations. ECORP has offices in Chico, Rocklin, Santa Ana, Redlands, San Diego, Santa Fe, and Flagstaff.



## CBIA PARTNER PRODUCTS AND SERVICES

### EROSION & SEDIMENT CONTROL



Julian Mendez,  
President & CEO  
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#### Best Management Construction, Inc.

BMCI Inc. is a full-service, general construction company that is committed to our clients and dedicated to world class quality and service. Our top priority is exceptional customer service and satisfaction that we will provide from the first phone call to the completion of your job. We believe every project given by a customer is unique and requires special attention. Our emphasis on quality design and workmanship has earned us a great reputation in the community. We are located in Irvine, California, but we service all of Orange County and the surrounding Southern California areas.



### GENERAL CONTRACTOR



Derrick Nelson, CEO  
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#### Dryden Construction Inc.

Established in 1979 by David Nelson, Dryden Construction was formed to service the construction industry in the areas of custom building, production, and post-close warranty work. Over the past 15 years, our company has evolved into a one stop shop with the ability to identify construction defects, perform leak detection and remediation, resolve home buyer warranty claims, and provide unrivaled prep and detail services.



### HOME MORTGAGE



Mike Surges  
National Builder Alliance Manager  
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#### loanDepot

As your lending partner, we're ready to use our in-house innovative technology to meet the demands of your customers today and tomorrow. mello™, our proprietary digital lending platform, makes it easy to work with us on any device the customer chooses. This groundbreaking technology opens the door for the builder to pull documents digitally as well as gain timely status updates whenever they want. With this streamlined experience and easy-to-access mobile features, we've revolutionized the way builders and their buyers experience lending.



David Macke  
West Coast Division Builder Sales Manager  
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#### US Bank Home Mortgage

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US Bank Home Mortgage Builder Division exists to help put new Homeowners into New Homes. We have worked hard to build a value proposition that has made us the lender of choice for many Builders within the Western U.S." US Bank Builder division is proud to be a part of helping home buyers achieve American Dream. We will never lose sight of the importance of our relationship with our Builder clients and your customers.



## CBIA PARTNER PRODUCTS AND SERVICES



Baynes Bank  
Regional Builder Sales Manager  
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Bakersfield, CA 93309

### Wells Fargo Home Mortgage

As the nation's #1 retail mortgage lender and #1 lender to homebuyers of newly constructed homes, Wells Fargo Home Mortgage provides funding for one out of every three newly constructed homes in the United States. And we're there for builders in all the ways that count – with the people, products, programs and services to help builders work efficiently and sell effectively. Our National Builder Division has a nationwide network of Regional Builder Sales Managers supported by dedicated builder fulfillment and operations teams, with local new construction loan specialists available to work onsite with builders and buyers wherever and whenever needed.

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## HVAC



Aman Kandola  
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Madison, WI 53703

### Aprilaire, a Division of Research Products Corp.

Healthy air is all we do at Aprilaire, and as the industry leader we want to take this opportunity to share information with you on how to create healthy air in your home. More than ever we feel a responsibility to spread the word on the importance of healthy air in the home, the science behind how a home's air system works, and proven, best-practice healthy air solutions.

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### Blue Mountain Construction Services

For over 35 years Blue Mountain has been specializing in heating, air conditioning, and sheetmetal for residential, multi-family, and commercial construction. Our teams are at work every day installing the latest technology in the newest residential, multi-family, and assisted-living communities in California.

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Andy Llorca, Manager of New Home Sales  
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### QC Manufacturing

MEMBER OF THE 2023 CBIA BOARD OF DIRECTORS

QuietCool is offered as a standard product in many new home communities by the nation's largest home builders. QuietCool has proven home after home to be the single most effective energy-efficient product a builder can install to meet compliance and at the lowest cost available on the market today. Simply put, installing whole house fans are becoming required to stay competitive in the ever-changing new home marketplace.

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## CBIA PARTNER PRODUCTS AND SERVICES



Rick Wylie, President  
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### Villara Building Systems

Villara Has A long History of Craftsmanship. For over six decades and more than 200,000 home cooling system installations later, Villara Building Systems has been the standard for excellence in the HVAC trade. Villara has become one of the largest heating and air companies in the United States with four locations throughout Northern California including the 160,000 square foot main office in McClellan, CA.



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## INSULATION



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Toledo, OH 43659

### Owens Corning

Owens Corning is a recognized leader in residential and commercial building science. Today, compliance with sweeping changes in local building codes has increased pressure on build cycle efficiency as well as builder margins, making building science a critical component of every home plan. Owens Corning offers a wide range of energy efficient, high performance, and sustainable design solutions that address the entire building envelope with unsurpassed thermal, air, noise and moisture management. Now featuring PINK Next Gen™ Fiberglas™ the new standard and the right choice. Learn more at [www.PINKNextGen.com](http://www.PINKNextGen.com).



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## LANDSCAPING SERVICES



Annie Wright, Marketing Director  
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### Landscape Development, Inc.

Landscape Development, Inc. is the industry-leading, integrated site and landscaping services company serving all of California. From site design through construction, protection and maintenance, we provide personal, capable solutions for your site needs.

"We make our clients' lives easier and give them peace of mind."



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## PERMITTING



Chad Waite, Head of Growth  
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### PermitFlow

PermitFlow automates and streamlines the permit preparation and submittal process at every step so you can pull permits quickly and easily.



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## CBIA PARTNER PRODUCTS AND SERVICES

### PLASTERING



Jeff Moye, Owner  
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Manteca, CA 95336

#### **Cen Cal Plastering, Inc.**

As the leader in stucco and architectural foam detail products since 1998, Cen Cal Plastering, Inc. provides the highest quality plastering products and services to many of the most prominent construction companies in Northern California.



### PUBLIC AFFAIRS



Richard Lambros, President & CEO  
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Fullerton, CA 92832

#### **Southern California Group**

The Southern California Group is a strategic public affairs firm with expertise in building & development, providing clients with the government relation, community outreach, political, legislative and regulatory strategies necessary to address any or all layers of the development process from securing entitlement to ensuring final project approval.

### REAL ESTATE MARKETING



Qadra Evans, Director, Industry Relations,  
New Construction  
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Seattle, WA 98101

#### **Zillow Group**

Zillow Group houses a portfolio of the largest and most vibrant real estate and home-related brands on the web and mobile. Our brands focus on all stages of the home lifecycle: renting, buying, selling, financing and home improvement. Zillow Group is committed to empowering consumers with unparalleled data, inspiration and knowledge around homes, and connecting them with the right local professionals to help. In addition, Zillow Group develops a comprehensive suite of marketing software and technology solutions to help real estate, rental and mortgage professionals maximize business opportunities and connect with millions of consumers.



### RISK MANAGEMENT



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Santee, CA 92071

#### **AxisPointe**

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