

Directory of Products and Services

Provided by CBIA Members









1215 K Street, Suite 1200 Sacramento, CA 95814 (916) 443-7933 fax (916) 443-1960 www.cbia.org

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Building Industry Association of San Diego County

Building Industry Association of Southern California

Building Industry Association of Tulare & Kings Counties

Home Builders Association of the Central Coast

Home Builders Association of Kern County

North State Building Industry Association

"Let's Do Business with a Member"

CBIA's objective is to help our members get more new homes built in California faster and more affordably, by developing public policy advocacy efforts that directly impact your business interests.

The membership of companies that provide our industry with products and services, help CBIA to provide strong leadership through advocacy, education, and information.

We are very pleased to share our new **CBIA Directory of Products and Services**, which provides contact information for member companies who are investing in CBIA efforts that protect and strengthen our industry and your business directly!

We request that you please consider the products and services provided by these CBIA Partner and CBIA Board Member companies.

Members working with other Members helps CBIA have a stronger voice!

Thank you for helping CBIA fight for you!

Tom Grable

Tom Grable CBIA Chair Tri Pointe Homes Dan Dunmoyer CBIA President

and CEO

Beth Harris CBIA Director of Business Development





Even just one misguided code change or legislative measure at the state level can have a major impact on our industry and your company's future success.

With this in mind:

The CBIA Board of Directors has established a goal to invest their purchasing dollars with Members that directly support CBIA.

The companies in this Directory realize that we are all "in this together" and are investing in CBIA efforts to protect our industry and your business.

May we encourage you to consider the products and services offered by the CBIA Partners and CBIA Board Members in this Directory?

If you would like to discuss how your company can be included in the CBIA Directory of Products and Services – please contact Beth Harris, Director of Business Development at bharris@cbia.org.

DIRECTORY OF PRODUCTS AND SERVICES



CLICK ON A CATEGORY TO JUMP TO THAT SECTION

CBIA Board Member Products and Services

Building Materials

Building Products

Development Planning & Finance

Flooring

Infrastructure

Solar

Utility

CBIA Partner Products and Services

Architecture / Planning

Dry Utility Design

Energy Consulting

Engineers / Planners / Surveyors

Environmental Consulting

Erosion & Sediment Control

Fully Integrated Off-Site Solution (FIOSS)

General Contractor

Home Mortgage

HVAC

Insulation

Landscaping Services

Permitting

Public Affairs

Real Estate Marketina

Risk Management

Roofing Products

School Facility Consultant

Site Development Software

Title Insurance

Water Utility

Legal Services

"Let's do business with a member"

ALPHABETICAL LIST OF MEMBERS (CLICKABLE)

Alston & Bird LLP

Aprilaire

Bassenian Lagoni

Best Management Construction, Inc.

Blue Mountain Construction

Services

Briscoe Ivester & Bazel LLP

Brownstein Hyatt Farber &

Schreck

California Water Service

Carlson, Barbee & Gibson, Inc.

CEMEX

Chapman, Glucksman, Dean,

Roeb & Barger

ConSol

Cox, Castle & Nicholson

Dahlin Group Architecture

Planning

Downey Brand LLP

DPFG

Dryden Construction

Eagle Roofing Products

Evans Wiekowski Ward +

Scoffield, LLP

Fidelity Title Group (Chicago

Title)

Gatzke Dillon & Balance LLP

Giacalone Design Services, Inc.

Gibbs & Associates

Holland & Knight

Inman Law Group, LLP

KTGY Architecture + Planning

Landscape Development, Inc.

LoanDepot

MacKay & Somps

Manatt Phelps & Phillips LLP

Miller Starr Regalia

Newmeyer & Dillion LLP

Nossaman, LLP

Old Republic Title Company

Owens Corning

Pacific Coast Building Products,

nc.

Pacific InterWest Building

Consultants

Perkins Coie LLP



Petrulakis Law & Advocacy,

APC

PG&E

Procopio, Cory, Hargreaves &

Savitch LLP

QC Manufacturing, Inc.

Ruggeri Jensen Azar

Rutan & Tucker

SDG Architects, Inc.

SDGE/SoCalGas

Shaw Industries Group

Sheppard Mullin

Southern California Group

Sunnova

SunPower

TEICHERT

TEICHERT Aggregates

The Metropolitan Water District

TraceAir

US Bank

Villara Building Systems

Wells Fargo Home Mortgage

Wilson Mikami Corporation

Wood Rogers, Inc.

Wood Smith Henning & Berman

LLP

Zillow Group

CBIA BOARD MEMBER PRODUCTS AND SERVICES

BUILDING MATERIALS



Cemex

CEMEX is a global building materials company that provides high quality products and reliable service to customers and communities throughout the Americas, Europe, Africa, the Middle East, and Asia. We produce, distribute, and sell cement, ready-mix concrete, aggregates, and related building materials in more than 50 countries, and we maintain trade relationships in close to 100 nations.

Debbie (Haldeman) Wells, Director, Government Affairs & Communications California, Arizona, Nevada (916) 241-2800 deborahg.haldeman@cemex.com 2365 Iron Point Road, Suite 120, Folsom, CA 95630





Teichert Aggregates

Teichert Aggregates is one of the largest aggregate and asphalt producers in the United States. Our plants produce asphalt as well as graded rock and sand for any size project, and we have locations throughout Northern and Central California to serve our wide array of customers.

John Dooly, Sales Manager (916) 296-3363 jdooly@teichert.com 3500 American River Drive Sacramento, CA 95864



BUILDING PRODUCTS



Pacific Coast Building Products, Inc.

The story of Pacific Coast Building Products and its family of companies is a testament to the importance of honesty, fairness and a concern for the well-being of others in everyday relationships. Products and Offerings include: Alcal Specialty Contracting, Basalite Concrete Products, Gladding, McBean, Interstate Brick and H.C. Muddox, PABCO Gypsum, PABCO Paper, PABCO Roofing, Pacific Coast Supply, and Material Transport

Edward Primasing, Business Development, Marketing Manager (916) 631-6604 edward.primasing@pcci.com 10600 White Rock Road, Rancho Cordova, CA 95670



CBIA BOARD MEMBER PRODUCTS AND SERVICES

DEVELOPMENT PLANNING & FINANCE



DPFG

We provide ideas and analysis that produce efficient and cost-effective financing solutions that strike a fair balance between the ultimate consumer, local and state agency policies, and the land developer/builder while maintaining the highest degree of professional ethics and integrity to the work at hand. DPFG is primarily a transaction-oriented firm that specifically focuses on the real estate industry.

Chris Austin, Managing Principal (916) 480-0305, ext. 1247 chris.austin@dpfg.com 2281 Lava Ridge Court, Ste. 340, Roseville, CA 95661



FLOORING



Shaw Industries Group

A global flooring provider. Shaw supplies carpet, resilient, hardwood, laminate, tile and stone, synthetic turf and other specialty products to residential and commercial markets worldwide. We are a wholly owned subsidiary of Berkshire Hathaway, Inc. with more than 20,000 associates worldwide.

Chris Mattos, Regional Vice President, Strategic Accounts (916) 335-3976 chris.mattos@shawinc.com



INFRASTRUCTURE



TEICHERT

We are focused on building neighborhoods, offering a full suite of infrastructure services including grading, paving, underground, and joint trench to residential developers throughout Northern and Central California. Teichert has been the infrastructure partner on hundreds of subdivisions, ranging in size from 10 lots to 10,000 lots. Our customers value our ability to listen carefully and to meet demanding schedule and quality expectations. We pride ourselves on our relationships, and our ranks of experienced, capable estimators and project managers are experts at understanding and working with our customers' needs.

Scott Oliver, Business Development Manager (916) 717-6594 soliver@teichert.com 265 Val Dervin Parkway, Stockton, CA 95206-4001



CBIA BOARD MEMBER PRODUCTS AND SERVICES

SOLAR



Dirk Korte

Vice President National Builder Accounts (214) 232-4909

dirk.korte@sunnova.com 6531 Irvine Center Dr., Ste. 200 Irvine, CA 92618

Sunnova

MEMBER OF THE CBIA BOARD OF DIRECTORS

Sunnova Energy International is an industry-leading adaptive energy services company focused on making clean energy more accessible, reliable, and affordable for homeowners and businesses. Through its adaptive energy platform, Sunnova provides a better energy service at a better price to deliver its mission of powering energy independence. Founded in Houston, Texas in 2012, Sunnova started its journey to create a better energy service at a better price. Driven by the changing energy landscape, technology advancements, and demand for a cleaner, more sustainable future, we are proud to help pioneer the energy transition.



SUNPOWER[™]

Matt Brost, Sales Director (916) 390-1795 matt.brost@sunpower.com 1504 Eureka Road, Suite 130 Roseville, CA 95678

SunPower

MEMBER OF THE CBIA BOARD OF DIRECTORS

SunPower is the solar energy choice of more homeowners and businesses around the world. For 30 years, SunPower has led the way with record-setting technologies and innovative solar solutions, and our cutting-edge approach to sustainability is renowned for its positive impact on the environment and our communities.



UTILITY



(916) 386-5704 1415 L Street, Suite 280 Sacramento, CA 95814-3610

PG&E

Pacific Gas and Electric Company, incorporated in California in 1905, is one of the largest combined natural gas and electric energy companies in the United States. Based in San Francisco, the company is a subsidiary of PG&E Corporation. There are approximately 24,000 employees who carry out Pacific Gas and Electric Company's primary business—the transmission and delivery of energy. The company provides natural gas and electric service to approximately 16 million people throughout a 70,000-square-mile service area in northern and central California. READ MORE





Kent Kauss (213) 244-3211 555 W 5th Street, GT28E1 Los Angeles, CA 90013

SDGE/SoCalGas

As the nation's largest natural gas distribution utility, we deliver clean, safe and reliable energy to 21.8 million consumers through 5.9 million meters in more than 500 communities. Our service territory encompasses approximately 24,000 square miles in diverse terrain throughout Central and Southern California, from Visalia to the Mexican border. SoCalGas is a regulated subsidiary of Sempra Energy. (NYSE: SRE), a Fortune 500 energy services holding company based in San Diego.



ARCHITECTURE / PLANNING



Jeff Lafetra, President (949) 553-9100 jlafetra@bassenianlagoni.com 2031 Orchard Drive Newport Beach, CA 92660

Bassenian Lagoni

Bassenian Lagoni is an award-wining architectural, planning and interior design firm involved with projects around the globe. The expertise of its talented staff encompasses the range of disciplines: large scale master planning, site specific planning, mixed use development, hospitality, commercial and housing in all its forms. The firm has published four best-selling books on residential architecture. We invite you to explore unique design solutions that expand market appeal.



John Thatch, Senior Vice President-Design Innovation (925) 251-7200 john.thatch@dahlingroup.com 5865 Owens Drive Pleasanton, CA 94588

Dahlin Group

DAHLIN is a diverse architecture and planning practice of 150+ multicultural professionals working with developers, municipalities and private clients. We successfully support client relationships by matching our expertise with their expectations and goals – listening and effectively collaborating to craft sustainable communities and urban environments. Our design solutions are innovative, real and achievable. Our people are passionate about creating places that promote human fulfillment and well-being.



MORE



Jill Williams, Principal (510) 323-3780 jwilliams@ktgy.com 1814 Franklin Street, Suite 400 Oakland, CA 94612

KTGY Architecture + Planning

KTGY Architecture + Planning is an international full-service design firm delivering innovation, artistry and attention to detail across multiple offices, ensuring that our clients and communities get the best we have to offer no matter the building type or location. KTGY's architects and planners combine big picture opportunities, modern sustainable practices and impeccable design standards to create residential and mixed-use developments of enduring value.





Ralph Strauss, President & CEO (925) 634-7000 rstrauss@straussdesign.com 3361 Walnut Boulevard Suite 120 Brentwood, CA 94513

SDG Architects, Inc

Founded in 1993 by Principal Architect Ralph Strauss, SDG Architects is a full service architecture and planning firm dedicated to providing creative solutions to our clients throughout California and the Western United States. SDG is proud of its comprehensive and diverse portfolio; projects include detached and attached community residential, custom residential, commercial including office, retail, and restaurant, senior housing, and land and master planning.





DRY UTILITY DESIGN



Paul Giacalone, Owner & President PaulG@dryutilitydesign.com Office: (925) 467-1740, Ext 301 Cell: (408) 639-2967

Lisa Burns, Owner & CFO LisaB@dryutilitydesign.com Office: (925) 467-1740, Ext 312 Cell: (408) 612-5091

8080 Santa Teresa Blvd., Ste. 240 Gilroy, CA 95020

Giacalone Design Services, Inc.

Lead by its two Principals, Paul Giacalone and Lisa Giacalone-Burns, the company has emerged as an industry leader in quality, innovative and cost-effective joint trench and lighting designs for a wide range of projects including residential, commercial, industrial and mixed-use developments, focusing on quality, customer service and building strong and lasting relationships with our clients, our utility partners and our employees.



ENERGY CONSULTING



Tom Paine, Sr. Technical Consultant (916) 382-2435 tpaine@consol.org 1610 R Street, Suite 200, Sacramento, CA 95811

ConSol

ConSol is a California corporation that provides expert advisory services for residential new construction and retrofit energy efficiency, clean energy, program design and program management at local, State and Federal levels. Since 1983, ConSol has offered leading-edge technology, policy and economic research and analysis to improve the sustainability of new and existing residential buildings.

ENGINEERS / PLANNERS / SURVEYORS



Jason Neri, Principal (925) 866-0322, ext. 251 jneri@cbandg.com 2633 Camino Ramon, Suite 350 San Ramon, CA 94583

CBG - Carlson, Barbee & Gibson, Inc.

Carlson, Barbee & Gibson, Inc. provides a complete range of civil engineering, surveying and planning services for residential, industrial and commercial developers as well as public agencies. For over 25 years, CBG has successfully served their clients throughout the Bay Area and Central Valley.



MACKAY & SOMPS

Ken Giberson, Principal | Mark McClellan, Principal (916) 773-1189 | (925) 225-0690 kgiberson@msce.com mmmcclellan@msce.com 1025 Creekside Ridge Dr., Ste 125, Roseville, CA 95678 5142 Franklin Drive, Suite B, Pleasanton, CA 94588

MacKay & Somps

Since 1953, MacKay & Somps has been helping home builders, developers and public agencies meet their project objectives and get their projects built. From offices in Pleasanton and Roseville, the company serves public and private clients throughout Northern and Central California. Our multi-disciplinary teams provide a full array of development and public works consulting services including planning, engineering, surveying and sustainability.





Joseph Azar, Owner, Principal, Partner 925-227-9100, ext. 359 jazar@rja-gps.com 4690 Chabot Drive, Suite 200 Pleasanton, CA 94588

Ruggeri-Jensen-Azar

RJA provides a full range of integrated services. We can guide your project from concept to completion – or from any entry point forward. RJA can provide the creative planning to support you in realizing your vision. RJA can be your navigator through the process. RJA will deliver sensitive, constructible, engineered plans intelligently and quickly. RJA delivers reliable surveys that provide a solid foundation for your project. RJA is equipped with powerful technology and sound survey practices to meet your project needs in "real time.





Scott Wilson Owner, Principal, Partner (949) 679-0092 swilson@wilsonmikami.com 9 Corporate Park, Suite 100, Irvine, CA 92606

Wilson Mikami Corporation

Wilson Mikami Corporation offers a complete range of civil engineering services consisting of master planned communities, subdivisions, commercial and industrial sites, major infrastructure design, electric utility civil engineering design, parks and recreational facilities site design, school and institutional facility design, facility planning and design, and land surveying, mapping and construction survey staking.





Karrie Mosca, PE VP, Land Development (925) 847-1547 4670 Willow Rd., Ste. 125 Pleasanton, CA 94588

Matthew Spokley, PE VP, Land Development (916) 440-8065 kmosca@woodrogers.com mspokley@woodrogers.com 3741 Douglas Blvd., Ste. 150 Roseville, CA 95661

Wood Rogers, Inc.

Established in 1997, Wood Rodgers, Inc. is dedicated to delivering exceptional service to our clients, fostering a positive work environment for our employees, and creating lasting societal value through our work. Wood Rodgers operates as a California corporation with a diverse team of more than 320 professionals supporting projects across California and Nevada. Our staff is composed of land planners; registered civil, transportation, traffic, structural, and geotechnical engineers; licensed surveyors; certified floodplain managers; hydrologists; certified hydrogeologists; landscape architects; LEED-accredited professionals; and GIS specialists. With extensive experience in both private and public projects, our adaptable team collaborates effectively with other professionals and clients to deliver high-quality engineering services that address economic challenges and aesthetic preferences.



erosion & Sediment Control



Julian Mendez, President & CEO (949) 623-2641 imendez@bmci.us 11502 1/2 Jeffrey Road Irvine, CA 92602

Best Management Construction, Inc.

BMCI Inc. is a full-service, general construction company that is committed to our clients and dedicated to world class quality and service. Our top priority is exceptional customer service and satisfaction that we will provide from the first phone call to the completion of your job. We believe every project given by a customer is unique and requires special attention. Our emphasis on quality design and workmanship has earned us a great reputation in the community. We are located in Irvine, California, but we service all of Orange County and READ the surrounding Southern California areas.



GENERAL CONTRACTOR



Derrick Nelson, CEO (925) 243-8750 derrick.nelson@drydenconstructioninc.com 349 Earhart Way, Livermore, CA 94551

Dryden Construction Inc.

Established in 1979 by David Nelson, Dryden Construction was formed to service the construction industry in the areas of custom building, production, and postclose warranty work. Over the past 15 years, our company has evolved into a one stop shop with the ability to identify construction defects, perform leak detection and remediation, resolve home buyer warranty claims, and provide unrivaled prep and detail services.

READ MORE

HOME MORTGAGE



Mike Surges National Builder Alliance Manager (858) 736-0783 msurges@loandepot.com 250 E. Baker Street, Suite 200 Costa Mesa, CA 92626

loanDepot

As your lending partner, we're ready to use our in-house innovative technology to meet the demands of your customers today and tomorrow. mello™, our proprietary digital lending platform, makes it easy to work with us on any device the customer chooses. This groundbreaking technology opens the door for the builder to pull documents digitally as well as gain timely status updates whenever they want. With this streamlined experience and easy-toaccess mobile features, we've revolutionized the way builders and their buyers experience lending.





David Macke West Coast Division Builder Sales Manager Phone: (949) 285-6100 david.macke@usbank.com

US Bank Home Mortgage

US Bank Home Mortgage Builder Division exists to help put new Homeowners into New Homes. We have worked hard to build a value proposition that has made us the lender of choice for many Builders within the Western U.S." US Bank Builder division is proud to be a part of helping home buyers achieve American Dream. We will never lose sight of the importance of our relationship with our Builder clients and your customers.





Baynes Bank Regional Builder Sales Manager (661) 333-3881 baynes@wellsfargo.com 7201 St. Andrews Drive Bakersfield, CA 93309

Wells Fargo Home Mortgage

As the nation's #1 retail mortgage lender and #1 lender to homebuyers of newly constructed homes, Wells Fargo Home Mortgage provides funding for one out of every three newly constructed homes in the United States. And we're there for builders in all the ways that count – with the people, products, programs and services to help builders work efficiently and sell effectively. Our National Builder Division has a nationwide network of Regional Builder Sales Managers supported by dedicated builder fulfillment and operations teams, with local new construction loan specialists available to work onsite with builders and READ buyers wherever and whenever needed. MORE







Aman Kandola RNC Sales Manager - North West Division Aman.Kandola@aprilaire.com Cell Phone: (608) 469-6370 1015 East Washington Avenue Madison, WI 53703

Aprilaire, a Division of Research Products Corp.

Healthy air is all we do at Aprilaire, and as the industry leader we want to take this opportunity to share information with you on how to create healthy air in your home. More than ever we feel a responsibility to spread the word on the importance of healthy air in the home, the science behind how a home's air system works, and proven, best-practice healthy air solutions.





Derek Phelps, Business Development Manager Cell (707) 332-6478 Office (707) 451-8111 ext. 505 dphelps@bluemountaininc.net 707 Aldridge Road, Suite B, Vacaville, CA 95688

Blue Mountain Construction Services

For over 35 years Blue Mountain has been specializing in heating, air conditioning, and sheetmetal for residential, multi-family, and commercial construction. Our teams are at work every day installing the latest technology in the newest residential, multi-family, and assisted-living communities in California.





Andy Llora, Manager of New Home Sales (209) 324-9482 andy.llora@qc-mfg.com 26040 Ynez Road, Temecula, CA 92591

QC Manufacturing

MEMBER OF THE 2024 CBIA BOARD OF DIRECTORS

QuietCool is offered as a standard product in many new home communities by the nation's largest home builders. QuietCool has proven home after home to be the single most effective energy-efficient product a builder can install to meet compliance and at the lowest cost available on the market today. Simply put, installing whole house fans are becoming required to stay MORE competitive in the ever-changing new home marketplace.





Rick Wylie, President (916) 646-2700 wylier@villara.com 4700 Lang Avenue, McClellan, CA 95652

Villara Building Systems

Villara Has A long History of Craftsmanship. For over six decades and more than 200,000 home cooling system installations later, Villara Building Systems has been the standard for excellence in the HVAC trade. Villara has become one of the largest heating and air companies in the United States with four locations throughout Northern California including the 160,000 square READ foot main office in McClellan, CA.



INSULATION



Doug Vezina, Sales Manager (925) 997-7322 doug.vezina@owenscorning.com 1 Owens Corning Parkway Toledo, OH 43659

Owens Corning

Owens Corning is a recognized leader in residential and commercial building science. Today, compliance with sweeping changes in local building codes has increased pressure on build cycle efficiency as well as builder margins, making building science a critical component of every home plan. Owens Corning offers a wide range of energy efficient, high performance, and sustainable design solutions that address the entire building envelope with unsurpassed thermal, air, noise and moisture management. Now featuring PINK Next Gen™ Fiberglas™ the new standard and the right choice. Learn more READ at www.PINKNextGen.com.

LANDSCAPING SERVICES



Annie Wright, Marketing Director 28447 Witherspoon Parkway Valencia, CA 91355 T (661) 295-1970 C (661) 904-5848 awright@landscapedevelopment.com

Landscape Development, Inc.

Landscape Development, Inc. is the industry-leading, integrated site and landscaping services company serving all of California. From site design through construction, protection and maintenance, we provide personal, capable solutions for your site needs.

"We make our clients' lives easier and give them peace of mind."



PERMITTING



Francis Thumpasery, CEO (646) 771-5176 francis@permitflow.com

PermitFlow

PermitFlow automates and streamlines the permit preparation and submittal process at every step so you can pull permits quickly and easily.



PUBLIC AFFAIRS



Richard Lambros, President & CEO (714) 451-2340 | (909) 225-0095 rlambros@southerncaliforniagroup.com 201 N. Harbor Boulevard, Suite 205 Fullerton, CA 92832

Southern California Group

The Southern California Group is a strategic public affairs firm with expertise in building & development, providing clients with the government relation, community outreach, political, legislative and regulatory strategies necessary to address any or all layers of the development process from securing entitlement to ensuring final project approval.



REAL ESTATE MARKETING



Qadra Evans, Director, Industry Relations, **New Construction** (303) 949-2703 Qadrae@zillowgroup.com 1301 Second Ave., Floor 31 Seattle, WA 91801

Zillow Group

MEMBER OF THE 2024 CBIA BOARD OF DIRECTORS

Zillow Group houses a portfolio of the largest and most vibrant real estate and home-related brands on the web and mobile. Our brands focus on all stages of the home lifecycle: renting, buying, selling, financing and home improvement. Zillow Group is committed to empowering consumers with unparalleled data, inspiration and knowledge around homes, and connecting them with the right local professionals to help. In addition, Zillow Group develops a comprehensive suite of marketing software and technology solutions to help real estate, rental and mortgage professionals maximize business opportunities and connect with millions of consumers.



RISK MANAGEMENT

PACIFIC INTERWEST

BUILDING CONSULTANTS

Stacy Beers, Chief Financial Officer, LEED AP (925) 939-5500, ext. 105 sbeers@pacificinterwest.com 1600 South Main Street, Suite 380 Walnut Creek, CA 94596

Pacific InterWest Building Consultants

MEMBER OF THE 2024 CBIA BOARD OF DIRECTORS

Pacific InterWest Building Consultants, Inc. works closely with builders and their insurance carriers to implement onsite programs of Best Construction Practices that enables them to empirically assess potential litigation risks and achieve a higher level of product quality.



ROOFING PRODUCTS



Annette Sindar, Technical and Marketing Administrator (800) 400-3245 annettes@eagleroofing.com 3546 N. Riverside Avenue Rialto, CA 92377

Eagle Roofing Products

From strong family roots, our business philosophy and vision have blossomed. Founded over 25 years ago by Robert Burlingame, Eagle began operations in the fall of 1989 with one high-pressure concrete tile extrusion machine. Today, Eagle's Rialto, California facility is the largest in North America. In addition to Rialto, we operate facilities in Phoenix, Arizona, as well as Stockton, California and Sumterville, Florida meeting the demand for concrete roof tile across the sunbelt states and the rest of the U.S.



SCHOOL FACILITY CONSULTANT



Gary Gibbs, Partner (916) 449-9669 gibbsasc@aol.com 980 9th Street, 16th Floor Sacramento, CA 95814

Gibbs & Associates

Gibbs & Associates (G&A) was formed in 1988 for the purpose of representing the development community in master planning and comprehensive funding of K-12 public school facilities. Gibbs & Associates has successfully negotiated and then managed the implementation of over \$ 15 billion in complex privatepublic school facility mitigation agreements.





SITE DEVELOPMENT SOFTWARE



Samantha Burns, Head of Marketing (831) 706-8314 s.burns@traceair.net 1741 Broadway, 2nd floor Redwood City, CA 94603

TraceAir

Turnkey Site Development - Intelligence for Owners! Everyone benefits with TraceAir - Easy to Use, Mobile, and Collaborative. Manage site development progress remotely - Save hours of time on the road and manage productivity from any location. Achieve site balance and avoid dirt bust - Solve balance issues proactively before money is wasted. Accelerate site work with maximum efficiency - Eliminate errors in the field and reduce risk with precise sequencing and planning.



TITLE INSURANCE



Don Keller VP of Builder Sales (916) 616-0300 Don.Keller@fnf.com

Fidelity National Title Group (FNTG) Chicago Title | Fidelity National Title | Lawyers Title

MEMBER OF THE 2024 CBIA BOARD OF DIRECTORS

FNTG Builder Services has more than 165 years of underwriting experience. Our FNTG Builder Services division is a leading provider of complete title and escrow services for land developers and builders.. Specializing in single and multi-family residential, mixed-use and condominium concepts, we've built a reputation for efficiency in smoothly processing land acquisitions, new construction and sale-out transactions. Dedication to serving the needs and alleviating the concerns of our customers has made FNTG Builder Services the nation's foremost name in title insurance.





Scott Schilling Senior Vice President | Director of Builder Services (408) 209-8086 sschilling@ortc.com

Old Republic Title

Old Republic Title's Western Title Division Builder Services brings builders the power of experience, financial strength and stability. Our skilled title professionals have many years of experience working with builders on a wide variety of subdivisions. From land acquisition to the completion and sale of your project, we offer title and escrow services designed to keep your projects on track and help homeowners protect their property rights. Our proactive approach to planning, development, and the public records process has earned Old Republic Title a reputation for exceptional service, backed by more than a century of underwriting experience and unsurpassed financial strength. We look READ forward to working with you on your next subdivision!

WATER UTILITY



Shannon McGovern Regional Community Affairs **Specialist** (209) 715-0252 smcgovern@calwater.com 3725 S. H Street Bakersfield, CA 93304

California Water Service

Cal Water is the largest subsidiary of the California Water Service Group, which also includes Washington Water Service, New Mexico Water Service, Hawaii Water Service, HWS Utility Services, and CWS Utility Services.







Charles Gale, Financial Manager, Director (213) 217-5538 Cell (213) 445-5190 cgalejr@mwdh2o.com 700 N. Alameda Street Los Angeles, CA 90012

The Metropolitan Water District

The Metropolitan Water District of Southern California is a regional wholesaler that delivers water to 26 member public agencies – 14 cities, 11 municipal water districts, one county water authority – which in turn provides water to more than 19 million people in Los Angeles, Orange, Riverside, San Bernardino, San Diego and Ventura counties.

READ

LEGAL SERVICES

ALSTON &BIRD

Nicki Carlsen, Associate (213) 576-1082 nicki.carlsen@alston.com 333 S. Hope Street, 16th Floor Los Angeles, CA 90071

Alston & Bird LLP

Alston & Bird's land use attorneys provide a unique blend of permitting, environmental review and litigation services aimed at achieving our clients' objectives for the development of real property.





David Ivester, Attorney (415) 402-2702 divester@briscoelaw.net 155 Sansome Street, 7th Floor San Francisco, CA 94104

Briscoe Ivester & Bazel LLP

Briscoe Ivester & Bazel was formed in 2005 by experienced lawyers dedicated to excellence in the practice of land use, environmental, and natural resource law. The firm's goal is to provide outstanding client service through expertise, insight, and responsiveness.



Brownstein

Diane DeFelice, Shareholder (310) 500-4600 ddefelice@bhfs.com 2049 Century Park E., Suite 3550 Los Angeles, CA 90067

Brownstein Hyatt Farber & Schreck

For decades, Brownstein Hyatt Farber Schreck has been a nationally recognized leader in real estate law, natural resources and land use. Through a multidisciplinary real estate practice, we take a business-oriented approach to providing practical solutions to today's real estate market challenges.



CHAPMANGLUCKSMAN

Chapman Glucksman Dean Roeb & Barger

Richard Glucksman, Partner 310-207-7722 rglucksman@cgdrblaw.com 11900 Olympic Boulevard, Suite 800 Los Angeles, CA 90064

Chapman Glucksman Dean Roeb & Barger

Chapman Glucksman Dean & Roeb is a full-service law firm committed to providing the highest quality legal services. Our client base consists of individuals, small and large businesses, public and private companies who entrust us daily with their legal needs.







Ken Bley, Partner 310-284-2231 kbley@coxcastle.com 2029 Century Park E, Suite 2100 Los Angeles, CA 90067

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Dave Lanferman, Partner Land Use & Entitlement (650) 320-1500 dlanferman@rutan.com 5 Palo Alto Square 3000 El Camino Real, Suite 200 Palo Alto, CA 94306

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