



CBIA

CALIFORNIA BUILDING INDUSTRY ASSOCIATION

# Directory of Products and Services

*Provided by CBIA Members*





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www.cbiam.org

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## “Let’s Do Business with a Member”

CBIA’s objective is to help our members get more new homes built in California faster and more affordably, by developing public policy advocacy efforts that directly impact your business interests.

The membership of companies that provide our industry with products and services, help CBIA to provide strong leadership through advocacy, education, and information.

We are very pleased to share our new **CBIA Directory of Products and Services**, which provides contact information for member companies who are investing in CBIA efforts that protect and strengthen our industry and your business directly!

We request that you please consider the products and services provided by these CBIA Partner and CBIA Board Member companies.

Members working with other Members helps CBIA have a stronger voice!

Thank you for helping CBIA fight for you!

Dan Dunmoyer  
President and CEO

Beth Harris  
Director of Business Development



## CBIA - PROTECTING YOUR BUSINESS

**Even just one misguided code change or legislative measure at the state level can have a major impact on our industry and your company's future success.**

### **With this in mind:**

The CBIA Board of Directors has established a goal to invest their purchasing dollars with Members that directly support CBIA.

The companies in this Directory realize that we are all "in this together" and are investing in CBIA efforts to protect our industry and your business.

May we encourage you to consider the products and services offered by the CBIA Partners and CBIA Board Members in this Directory?

If you would like to discuss how your company can be included in the CBIA Directory of Products and Services – please contact Beth Harris, Director of Business Development at [bharris@cbia.org](mailto:bharris@cbia.org).

***"Let's do business with a member"***

# DIRECTORY OF PRODUCTS AND SERVICES



[CLICK ON A CATEGORY TO JUMP TO THAT SECTION](#)

## CBIA Board Member Products and Services

[Building Materials](#)

[Building Products](#)

[Development Planning & Finance](#)

[Energy Management & Automation](#)

[Infrastructure](#)

[Solar](#)

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## CBIA Partner Products and Services

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[Flooring](#)

[General Contractor](#)

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[Public Affairs](#)

[Risk Management](#)

[Roofing Products](#)

[School Facility Consultant](#)

[Solar](#)

[Title Insurance](#)

[Water Utility](#)

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## ALPHABETICAL LIST OF MEMBERS (CLICKABLE)

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*“Let’s do business with a member”*

# CBIA BOARD MEMBER PRODUCTS AND SERVICES

## BUILDING MATERIALS



### Cemex

CEMEX is a global building materials company that provides high quality products and reliable service to customers and communities throughout the Americas, Europe, Africa, the Middle East, and Asia. We produce, distribute, and sell cement, ready-mix concrete, aggregates, and related building materials in more than 50 countries, and we maintain trade relationships in close to 100 nations.

Debbie (Haldeman) Wells, Director, Government Affairs & Communications  
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deborahg.haldeman@cemex.com  
2365 Iron Point Road, Suite 120, Folsom, CA 95630

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### Teichert Aggregates

Teichert Aggregates is one of the largest aggregate and asphalt producers in the United States. Our plants produce asphalt as well as graded rock and sand for any size project, and we have locations throughout Northern and Central California to serve our wide array of customers.

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3500 American River Drive  
Sacramento, CA 95864

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## BUILDING PRODUCTS



### Pacific Coast Building Products, Inc.

The story of Pacific Coast Building Products and its family of companies is a testament to the importance of honesty, fairness and a concern for the well-being of others in everyday relationships. Products and Offerings include: Alcal Specialty Contracting, Basalite Concrete Products, Gladding, McBean, Interstate Brick and H.C. Muddox, PABCO Gypsum, PABCO Paper, PABCO Roofing, Pacific Coast Supply, and Material Transport

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# CBIA BOARD MEMBER PRODUCTS AND SERVICES

## DEVELOPMENT PLANNING & FINANCE



### DPFG

We provide ideas and analysis that produce efficient and cost-effective financing solutions that strike a fair balance between the ultimate consumer, local and state agency policies, and the land developer/builder while maintaining the highest degree of professional ethics and integrity to the work at hand. DPGF is primarily a transaction-oriented firm that specifically focuses on the real estate industry.

Chris Austin, Managing Principal  
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2281 Lava Ridge Court, Ste. 340, Roseville, CA 95661

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## ENERGY MANAGEMENT & AUTOMATION



### Schneider Electric

Schneider Electric is a valued partner to the building industry, providing world-leading expertise in electrification, automation, and digitalization to enhance smart industries, resilient infrastructure, future-ready data centers, intelligent buildings, and intuitive homes.

Amy Mmagu  
Government Affairs Manager  
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amy.mmagu@se.com

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## INFRASTRUCTURE



### TEICHERT

We are focused on building neighborhoods, offering a full suite of infrastructure services including grading, paving, underground, and joint trench to residential developers throughout Northern and Central California. Teichert has been the infrastructure partner on hundreds of subdivisions, ranging in size from 10 lots to 10,000 lots. Our customers value our ability to listen carefully and to meet demanding schedule and quality expectations. We pride ourselves on our relationships, and our ranks of experienced, capable estimators and project managers are experts at understanding and working with our customers' needs.

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# CBIA BOARD MEMBER PRODUCTS AND SERVICES

## SOLAR



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### BayWa r.e.

BayWa r.e. Solar Systems LLC is a leading U.S. distributor of top-tier solar and energy storage components and systems. We support residential and commercial solar companies to grow their businesses with tailored solutions for solar product procurement, forecasting and business planning, financial management, sales and marketing approaches, and technical product knowledge. Our team of solar experts is positioned across the United States, making us experts in every solar market. And, our nationwide locations conveniently serve solar installers, contractors, distributors, electricians, and more.



## UTILITY



(916) 386-5704  
1415 L Street, Suite 280  
Sacramento, CA 95814-3610

### PG&E

Pacific Gas and Electric Company, incorporated in California in 1905, is one of the largest combined natural gas and electric energy companies in the United States. Based in San Francisco, the company is a subsidiary of PG&E Corporation. There are approximately 24,000 employees who carry out Pacific Gas and Electric Company's primary business—the transmission and delivery of energy. The company provides natural gas and electric service to approximately 16 million people throughout a 70,000-square-mile service area in northern and central California.



Kent Kauss  
(213) 244-3211  
555 W 5th Street, GT28E1  
Los Angeles, CA 90013

### SDGE/SoCalGas

As the nation's largest natural gas distribution utility, we deliver clean, safe and reliable energy to 21.8 million consumers through 5.9 million meters in more than 500 communities. Our service territory encompasses approximately 24,000 square miles in diverse terrain throughout Central and Southern California, from Visalia to the Mexican border. SoCalGas is a regulated subsidiary of Sempra Energy. (NYSE: SRE), a Fortune 500 energy services holding company based in San Diego.



# CBIA PARTNER PRODUCTS AND SERVICES

## ARCHITECTURE / PLANNING

### Bassenian | Lagoni

ARCHITECTURE • PLANNING • INTERIORS

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2031 Orchard Drive  
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#### Bassenian Lagoni

Bassenian Lagoni is an award-winning architectural, planning and interior design firm involved with projects around the globe. The expertise of its talented staff encompasses the range of disciplines: large scale master planning, site specific planning, mixed use development, hospitality, commercial and housing in all its forms. The firm has published four best-selling books on residential architecture. We invite you to explore unique design solutions that expand market appeal.



John Thatch, Senior Vice President-  
Design Innovation  
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john.thatch@dahllingroup.com  
5865 Owens Drive  
Pleasanton, CA 94588

#### Dahllin Group

DAHLLIN is a diverse architecture and planning practice of 150+ multicultural professionals working with developers, municipalities and private clients. We successfully support client relationships by matching our expertise with their expectations and goals – listening and effectively collaborating to craft sustainable communities and urban environments. Our design solutions are innovative, real and achievable. Our people are passionate about creating places that promote human fulfillment and well-being.



Jill Williams, Principal  
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1814 Franklin Street, Suite 400  
Oakland, CA 94612

#### KTGY Architecture + Planning

Design lives at KTGY. Founded in 1991, KTGY is an award-winning firm of architects, designers and planners that realize new possibilities through inspired design. Everything we do, from architecture and interior design to branded environments and urban design is based on a people-centric storytelling and design process that creates memorable experiences nationwide. Guided by our mission to bring innovative design to all people and places, we partner with our clients to envision spaces that make a positive impact on people and their communities.



## DRY UTILITY DESIGN



Paul Giacalone, Owner & President  
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8080 Santa Teresa Blvd., Ste. 240  
Gilroy, CA 95020

#### Giacalone Design Services, Inc.

Lead by its two Principals, Paul Giacalone and Lisa Giacalone-Burns, the company has emerged as an industry leader in quality, innovative and cost-effective joint trench and lighting designs for a wide range of projects including residential, commercial, industrial and mixed-use developments, focusing on quality, customer service and building strong and lasting relationships with our clients, our utility partners and our employees.



## CBIA PARTNER PRODUCTS AND SERVICES



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av@powersystemsdesign.net  
1853 Bonanza Street  
Walnut Creek, CA 94596

### Power Systems Design

PSD Group has spent more than 40 years helping Northern California development teams navigate one of the most frustrating parts of land development: dry utilities. We know how quickly unclear scope, shifting requirements, and slow coordination can turn into delays and budget pressure, and we've built our work around preventing that. From early feasibility and master planning to final design and installation support, we guide projects through the full dry utility lifecycle. We handle applications and submissions, coordinate directly with utility engineers, and deliver utility-approved designs that align with jurisdictional requirements and real-world constructability.



## ENERGY CONSULTING



Tom Paine, Sr. Technical Consultant  
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1610 R Street, Suite 200, Sacramento, CA 95811

### ConSol

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ConSol is a California corporation that provides expert advisory services for residential new construction and retrofit energy efficiency, clean energy, program design and program management at local, State and Federal levels. Since 1983, ConSol has offered leading-edge technology, policy and economic research and analysis to improve the sustainability of new and existing residential buildings.



## ENGINEERS / PLANNERS / SURVEYORS



Jason Neri, Principal  
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San Ramon, CA 94583

### CBG - Carlson, Barbee & Gibson, Inc.

Carlson, Barbee & Gibson, Inc. provides a complete range of civil engineering, surveying and planning services for residential, industrial and commercial developers as well as public agencies. For over 25 years, CBG has successfully served their clients throughout the Bay Area and Central Valley.



Joseph Azar, Owner, Principal, Partner  
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Pleasanton, CA 94588

### Ruggeri-Jensen-Azar

RJA provides a full range of integrated services. We can guide your project from concept to completion – or from any entry point forward. RJA can provide the creative planning to support you in realizing your vision. RJA can be your navigator through the process. RJA will deliver sensitive, constructible, engineered plans – intelligently and quickly. RJA delivers reliable surveys that provide a solid foundation for your project. RJA is equipped with powerful technology and sound survey practices to meet your project needs in "real time."



## CBIA PARTNER PRODUCTS AND SERVICES



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Roseville, CA 95661

### Wood Rodgers, Inc.

Established in 1997, Wood Rodgers, Inc. is dedicated to delivering exceptional service to our clients, fostering a positive work environment for our employees, and creating lasting societal value through our work. Wood Rodgers operates as a California corporation with a diverse team of more than 320 professionals supporting projects across California and Nevada. Our staff is composed of land planners; registered civil, transportation, traffic, structural, and geotechnical engineers; licensed surveyors; certified floodplain managers; hydrologists; certified hydrogeologists; landscape architects; LEED-accredited professionals; and GIS specialists. With extensive experience in both private and public projects, our adaptable team collaborates effectively with other professionals and clients to deliver high-quality engineering services that address economic challenges and aesthetic preferences.



## EROSION & SEDIMENT CONTROL



Julian Mendez,  
President & CEO  
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### Best Management Construction, Inc.

BMCI Inc. is a full-service, general construction company that is committed to our clients and dedicated to world class quality and service. Our top priority is exceptional customer service and satisfaction that we will provide from the first phone call to the completion of your job. We believe every project given by a customer is unique and requires special attention. Our emphasis on quality design and workmanship has earned us a great reputation in the community. We are located in Irvine, California, but we service all of Orange County and the surrounding Southern California areas.



## FLOORING



### Shaw Industries Group

A global flooring provider. Shaw supplies carpet, resilient, hardwood, laminate, tile and stone, synthetic turf and other specialty products to residential and commercial markets worldwide. We are a wholly owned subsidiary of Berkshire Hathaway, Inc. with more than 20,000 associates worldwide.

Chris Mattos, Regional Vice President, Strategic Accounts  
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[chris.mattos@shawinc.com](mailto:chris.mattos@shawinc.com)



## GENERAL CONTRACTOR



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### Dryden Construction Inc.

Established in 1979 by David Nelson, Dryden Construction was formed to service the construction industry in the areas of custom building, production, and post-close warranty work. Over the past 15 years, our company has evolved into a one stop shop with the ability to identify construction defects, perform leak detection and remediation, resolve home buyer warranty claims, and provide unrivaled prep and detail services.



# CBIA PARTNER PRODUCTS AND SERVICES

## HOME MORTGAGE



NMLS#17457

Mike Surges  
National Builder Alliance Manager  
(858) 736-0783  
msurges@loandepot.com  
250 E. Baker Street, Suite 200  
Costa Mesa, CA 92626

### loanDepot

As your lending partner, we're ready to use our in-house innovative technology to meet the demands of your customers today and tomorrow. mello™, our proprietary digital lending platform, makes it easy to work with us on any device the customer chooses. This groundbreaking technology opens the door for the builder to pull documents digitally as well as gain timely status updates whenever they want. With this streamlined experience and easy-to-access mobile features, we've revolutionized the way builders and their buyers experience lending.



David Macke  
West Coast Division Builder Sales Manager  
Phone: (949) 285-6100  
david.macke@usbank.com

### US Bank Home Mortgage

US Bank Home Mortgage Builder Division exists to help put new Homeowners into New Homes. We have worked hard to build a value proposition that has made us the lender of choice for many Builders within the Western U.S." US Bank Builder division is proud to be a part of helping home buyers achieve American Dream. We will never lose sight of the importance of our relationship with our Builder clients and your customers.



Baynes Bank  
Regional Builder Sales Manager  
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baynes@wellsfargo.com  
7201 St. Andrews Drive  
Bakersfield, CA 93309

### Wells Fargo Home Mortgage

As the nation's #1 retail mortgage lender and #1 lender to homebuyers of newly constructed homes, Wells Fargo Home Mortgage provides funding for one out of every three newly constructed homes in the United States. And we're there for builders in all the ways that count – with the people, products, programs and services to help builders work efficiently and sell effectively. Our National Builder Division has a nationwide network of Regional Builder Sales Managers supported by dedicated builder fulfillment and operations teams, with local new construction loan specialists available to work onsite with builders and buyers wherever and whenever needed.



## HVAC



Andy Llorca, Manager of New Home Sales  
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26040 Ynez Road, Temecula, CA 92591

### QC Manufacturing

QuietCool is offered as a standard product in many new home communities by the nation's largest home builders. QuietCool has proven home after home to be the single most effective energy-efficient product a builder can install to meet compliance and at the lowest cost available on the market today. Simply put, installing whole house fans are becoming required to stay competitive in the ever-changing new home marketplace.



## CBIA PARTNER PRODUCTS AND SERVICES



Rick Wylie, President  
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### Villara Building Systems

Villara Has A long History of Craftsmanship. For over six decades and more than 200,000 home cooling system installations later, Villara Building Systems has been the standard for excellence in the HVAC trade. Villara has become one of the largest heating and air companies in the United States with four locations throughout Northern California including the 160,000 square foot main office in McClellan, CA.



## INSULATION



Karen Babel,  
Director, Marketing & Branding  
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karen.babel@rockwool.com

### Rockwool

Founded as a family business more than 80 years ago, today ROCKWOOL Group is the world's leading manufacturer of stone wool insulation. We offer a full range of high-performing and sustainable insulation products for the construction industry. We produce products that are made from stone - one of the earth's most abundant natural resources.



## PUBLIC AFFAIRS



Richard Lambros, President & CEO  
(714) 451-2340 | (909) 225-0095  
rlambros@southerncaliforniagroup.com  
201 N. Harbor Boulevard, Suite 205  
Fullerton, CA 92832

### Southern California Group

The Southern California Group is a strategic public affairs firm with expertise in building & development, providing clients with the government relation, community outreach, political, legislative and regulatory strategies necessary to address any or all layers of the development process from securing entitlement to ensuring final project approval.

## RISK MANAGEMENT



Stacy Beers, Chief Financial Officer, LEED AP  
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1600 South Main Street, Suite 380  
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### Pacific InterWest Building Consultants

Pacific InterWest Building Consultants, Inc. works closely with builders and their insurance carriers to implement onsite programs of Best Construction Practices that enables them to empirically assess potential litigation risks and achieve a higher level of product quality.



# CBIA PARTNER PRODUCTS AND SERVICES

## ROOFING PRODUCTS



Annette Sindar, Technical and Marketing Administrator  
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3546 N. Riverside Avenue  
Rialto, CA 92377

### Eagle Roofing Products

From strong family roots, our business philosophy and vision have blossomed. Founded over 25 years ago by Robert Burlingame, Eagle began operations in the fall of 1989 with one high-pressure concrete tile extrusion machine. Today, Eagle's Rialto, California facility is the largest in North America. In addition to Rialto, we operate facilities in Phoenix, Arizona, as well as Stockton, California and Sumterville, Florida meeting the demand for concrete roof tile across the sunbelt states and the rest of the U.S.



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## SCHOOL FACILITY CONSULTANT



### Gibbs & Associates

Gary Gibbs, Partner  
(916) 449-9669  
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980 9th Street, 16th Floor  
Sacramento, CA 95814

### Gibbs & Associates

Gibbs & Associates (G&A) was formed in 1988 for the purpose of representing the development community in master planning and comprehensive funding of K-12 public school facilities. Gibbs & Associates has successfully negotiated and then managed the implementation of over \$ 15 billion in complex private-public school facility mitigation agreements.



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## SOLAR



Dirk Korte  
Vice President,  
New Homes Business Development  
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### Qcells

Qcells empowers home builders by providing a complete and fully integrated solar + energy storage solution, supported by a dedicated team of New Homes experts with decades of combined experience supporting the home building industry. As an original equipment manufacturer, in-house financier, and turnkey service provider for the New Homes market, Qcells provides a unique end-to-end solution for home builders. Offering products manufactured domestically in the U.S and longstanding bankability, we deliver a streamlined approach to solar integration and are built for the long-haul.



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Sarah Lemberg  
Director of Sales & Marketing  
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Rocklin, CA 95677

### SolaTrim

Based in Loomis California, SolaTrim's mission for over a decade has been to protect the significant investment of rooftop solar systems everywhere with the best solution available. With unparalleled solar protection over the life of the system, the SolaTrim® Solar System Protection solution reduces servicing time for installers and damaging pest and weather risks for homeowners. SolaTrim's all-climate protective barrier is uniquely designed for today's rooftop solar systems — as strong as it is attractive. Both dependable and affordable, SolaTrim solar protection is easy to install and is designed to permanently protect from common types of pests and weather damage while improving a home's curb appeal.



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# CBIA PARTNER PRODUCTS AND SERVICES

## TITLE INSURANCE



Don Keller  
VP of Builder Sales  
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### Fidelity National Title Group (FNTG)

#### Chicago Title | Fidelity National Title | Lawyers Title

FNTG Builder Services has more than 165 years of underwriting experience. Our FNTG Builder Services division is a leading provider of complete title and escrow services for land developers and builders.. Specializing in single and multi-family residential, mixed-use and condominium concepts, we've built a reputation for efficiency in smoothly processing land acquisitions, new construction and sale-out transactions. Dedication to serving the needs and alleviating the concerns of our customers has made FNTG Builder Services the nation's foremost name in title insurance.

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Scott Schilling  
Senior Vice President | Director of Builder Services  
(408) 209-8086  
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### Old Republic Title

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Old Republic Title's Western Title Division Builder Services brings builders the power of experience, financial strength and stability. Our skilled title professionals have many years of experience working with builders on a wide variety of subdivisions. From land acquisition to the completion and sale of your project, we offer title and escrow services designed to keep your projects on track and help homeowners protect their property rights. Our proactive approach to planning, development, and the public records process has earned Old Republic Title a reputation for exceptional service, backed by more than a century of underwriting experience and unsurpassed financial strength. We look forward to working with you on your next subdivision!

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## WATER UTILITY



Shannon McGovern  
Regional Community Affairs  
Specialist  
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3725 S. H Street  
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### California Water Service

Cal Water is the largest subsidiary of the California Water Service Group, which also includes Washington Water Service, New Mexico Water Service, Hawaii Water Service, HWS Utility Services, and CWS Utility Services.

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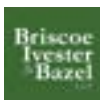
### The Metropolitan Water District

The Metropolitan Water District of Southern California is a regional wholesaler that delivers water to 26 member public agencies – 14 cities, 11 municipal water districts, one county water authority – which in turn provides water to more than 19 million people in Los Angeles, Orange, Riverside, San Bernardino, San Diego and Ventura counties.

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# CBIA PARTNER PRODUCTS AND SERVICES

## LEGAL SERVICES



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### **Briscoe Ivester & Bazel LLP**

Briscoe Ivester & Bazel was formed in 2005 by experienced lawyers dedicated to excellence in the practice of land use, environmental, and natural resource law. The firm's goal is to provide outstanding client service through expertise, insight, and responsiveness.



### **Brownstein**

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